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**Chapter 2 Traits, Motives, and Characteristics of Leaders**

*Student:* \_\_\_\_\_

1. Characteristics associated with leadership can be classified into three broad categories, including:
  - A. Personality Traits, Cognitive Factors, & Heredity
  - B. Cognitive Factors, Heredity, & Motives
  - C. Cognitive Factors, Motives, & Heredity
  - D. Personality Traits, Motives, & Cognitive Factors
2. Which of the following best describes General Personality Traits?
  - A. General personality traits are related to task accomplishment.
  - B. General personality traits are related to success and satisfaction in both work and personal life.
  - C. General personality traits are related to social networking.
  - D. General personality traits are related to satisfaction only in personal lives.
3. Which leadership motive reflects the leader seeking power to further their own interests?
  - A. Tenacity motive
  - B. Power motive
  - C. Drive & achievement motive
  - D. Strong work ethic motive
4. Self-confidence is an important leadership characteristic\_\_\_\_\_.
  - A. primarily among executives
  - B. primarily among supervisors
  - C. in almost every leadership setting
  - D. for male leaders more than female leaders
5. A leader with an internal locus of control\_\_\_\_\_.
  - A. is often low in self-confidence
  - B. is often interpreted by group members as being weak
  - C. sees environmental factors as causing most events

- D. takes responsibility for events happening
6. A hands-on, deeply engaged leader is most likely to be strong on which one of the following traits or characteristics?
- A. Knowledge of the business
  - B. Emotional supportiveness
  - C. Humility
  - D. Sense of humor

7. Emotional intelligence tends to\_\_\_\_\_.
- A. peak at an early career stage
  - B. be closely associated with technical skill
  - C. improve with experience
  - D. decrease substantially during middle age
8. Passion for their work and the people involved is a task-related personality trait most noted \_\_\_\_\_ in leaders.
- A. emotional
  - B. expressive
  - C. entrepreneurial
  - D. executive
9. The leadership trait involving imaginative and original solutions to complex problems is known as\_\_\_\_\_.
- A. cognitiveness
  - B. creativity
  - C. conscientiousness
  - D. cohesiveness
10. Which contributes more to leadership effectiveness, heredity or the environment?
- A. Leaders are born, and therefore heredity is the appropriate answer.
  - B. Leaders are made and molded, and therefore environment is the appropriate answer.
  - C. Leaders are both born and made, and therefore both heredity and environment are the appropriate answer.
  - D. Leaders are neither born nor made, and therefore neither heredity or environment are the appropriate answer.

## Chapter 2 Post-Quiz Key

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