Test Bank for Personal Financial Planning 13th Edition Gitman Joehnk Billingsley 11119716339781111971632

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FOR
Personal Financial Planning

## TRUE/FALSE

1. A balance sheet shows your financial condition as of the time the statement is prepared.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
2. One could use statements from their various financial institutions to help complete a balance sheet.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
3. The income statement includes information on your latest paycheck.

ANS: F PTS: 1 DIF: Challenging OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
4. The income and expenditures statement provides a measure of financial performance over a period of time.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
STA: DISC: Financial Analysis and Cash Flows
5. Financial planning is necessary only if you earn a lot of money.

ANS: F PTS: 1 DIF: Easy OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
6. Assets listed on your balance sheet must have monetary value.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
7. A budget is a detailed statement of what income and expenses occurred over a past period.
ANS: F
PTS: 1
DIF: Moderate
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Comprehension
8. A budget is a detailed financial forecast.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
9. Financial assets are intangible assets acquired to achieve long-term personal financial goals.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
10. Assets purchased on credit should be included on the asset side of the balance sheet.

ANS: T PTS: $1 \quad$ DIF: Moderate OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
11. Jewelry, furniture and computers are examples of personal property.
ANS: T PTS: 1
DIF: Easy
OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
12. A house and land are examples of financial property.
ANS: T
PTS: 1
DIF: Moderate OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
13. Most types of personal property depreciate, or decline in value, shortly after being put into use.

ANS: T PTS: 1
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge

DIF: Easy OBJ: LO: 2-2
STA: DISC: Financial Analysis and Cash Flows
14. Investment assets include items such as boats or automobiles.

| ANS: F $\quad$ PTS: 1 | DIF: Moderate OBJ: LO: 2-2 |
| :--- | :--- |
| NAT: BUSPROG: Analytic skills | STA: DISC: Financial Analysis and Cash Flows |

KEY: Bloom's: Comprehension
15. All assets are recorded on the balance sheet at their original cost.

ANS: F PTS: 1
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Comprehension

DIF: Challenging OBJ: LO: 2-2
STA: DISC: Financial Analysis and Cash Flows
16. The financial planning process is regulated by state governments when done by professionals.
ANS: F PTS: 1
DIF: Challenging OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
17. Money I loaned to a friend is a liability on my balance sheet.
ANS: F
PTS: 1
DIF: Moderate
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows

KEY: Bloom's: Application
18. A charge made on your credit card becomes a liability as soon as the charge is incurred.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
19. You are more likely to achieve your goals if a definite goal date is set.
ANS: T PTS: 1
DIF: Easy
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
20. Your auto loan payments would be listed as an expense on the income statement.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
21. Only the current month's payment on your mortgage loans would be listed on the balance sheet as a liability.
ANS: F
PTS: 1
DIF: Moderate OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
22. Inability to reach short-term goals will significantly affect your ability to reach long-term goals.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
23. Your net worth and your equity in owned assets are the same basic concept.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
24. The balance sheet equation is assets plus liabilities equals net worth.
ANS: F
PTS: 1
DIF: Easy
OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
25. A budget is an orderly estimate of income and expenditures.
ANS: T PTS: 1
DIF: Easy
OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Comprehension
26. Mary and Tom purchased their home for $\$ 150,000$, and it is now worth $\$ 175,000$. Its asset value is $\$ 150,000$.
ANS: F
PTS: 1
DIF: Moderate
OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
27. The equity in your home is the difference between the loan balance and the purchase price.
ANS: F
PTS: 1
DIF: Moderate
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
28. The income and expenditures statement is a summary of actual income and expenditures over a specific point of time.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
29. Interest you earned on your savings account would be an entry on the balance sheet.
ANS: F
PTS: 1
DIF: Moderate OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
30. If you obtain a loan to purchase a car in June, this loan amount would be included as income for June.

| ANS: F $\quad$ PTS: 1 | DIF: Easy |
| :--- | :--- |
| NAT: BUSPROG: Analytic skills | STA: DISC: Financial Analysis and Cash Flows |
| KEY: Bloom's: Application |  |

KEY: Bloom's: Application
31. If you listed your gross salary in the income portion of the budget, the expenditures section must include income taxes and social security.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Application
STA: DISC: Financial Analysis and Cash Flows
32. If you use net salary as income on your budget, the expenditures section must include income and social security taxes.

ANS: F PTS: 1 DIF: Challenging OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Analysis
33. An income statement deficit would increase net worth.

| ANS: F PTS: 1 | DIF: Moderate OBJ: LO: 2-3 |
| :--- | :--- |
| NAT: BUSPROG: Analytic skills | STA: DISC: Financial Analysis and Cash Flows |
| KEY: Bloom's: Knowledge |  |

34. When the income statement indicates a surplus, this may be used to increase net worth by increasing assets or decreasing liabilities.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
35. A cash deficit decreases net worth.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
36. Balance sheets and income statements are most useful if prepared at least annually.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
37. The savings ratio is useful in the evaluation of the balance sheet.

ANS: F PTS: 1 DIF: Moderate OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
38. A cash surplus will typically produce a positive savings ratio.
ANS: T PTS: 1
DIF: Easy
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
39. A family could have a positive savings ratio at the same time its debt service ratio is increasing.
ANS: T
PTS: 1
DIF: Challenging OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
40. The liquidity ratio is an indicator of a family's ability to pay current debts if there is an interruption in income.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
41. The savings ratio indicates the percentage of after-tax income that is saved.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
42. The level of the debt service ratio would indicate your ability to meet loan payments out of current income.
ANS: T
PTS: 1
DIF: Moderate OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
43. You have a balanced budget when total income for the year equals or exceeds total expenditures for the year.
ANS: T
PTS: 1
DIF: Moderate
OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
44. You may be under-budgeting for food if you continually have monthly deficits in the food category.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
45. The best way to balance your budget is to increase borrowing.
ANS: F
PTS: 1
DIF: Easy
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Synthesis
46. A solvency ratio shows how much "cushion" you have as a protection against insolvency.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
47. Budgeting and record keeping are really the same activity.
ANS: F PTS: 1
DIF: Easy
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
48. The best place to keep a budget is in a safe deposit box.
ANS: F PTS: 1
DIF: Easy
OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
49. Monthly statements and pay stubs can be shredded when year-end statements are received.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Analysis
50. When preparing a cash budget, estimating expenses using actual expenses from previous years and by tracking current expenses makes the task easier.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills

KEY: Bloom's: Knowledge
51. A cash budget has value only if you use it, review it regularly, and keep careful records of income and expenses.
ANS: T
PTS: 1
DIF: Easy
OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows

KEY: Bloom's: Comprehension
52. One should quickly make important financial decisions soon after a financial shock, such as death or divorce.
ANS: F
PTS: 1
DIF: Easy
OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
53. Using the future value calculations to estimate the funds needed to meet a goal takes compounding into account.

ANS: T PTS: 1 DIF: Moderate OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
54. Using time value of money is important when planning for long-term goals.

ANS: T PTS: 1
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Analysis
55. Using time value of money is most important when planning for short-term goals.

ANS: F PTS: 1 DIF: Easy OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Analysis
56. Net income (after taxes) should be used when developing an income and expense statement.
ANS: F PTS: 1
DIF: Moderate
OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
57. In a budget, "fun money" is a budget category used for family members to spend as they like without having to account for how it is spent.

ANS: T PTS: 1 DIF: Easy OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Comprehension
58. Net worth peaks at about age 65 and then diminishes throughout retirement years.

ANS: T PTS: 1 DIF: Easy OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
59. Only four categories of spending account for almost $90 \%$ of all consumer spending.

ANS: F PTS: 1 DIF: Challenging OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills KEY: Bloom's: Knowledge
60. Net worth is greatest for those in their prime working years, about age 55 .
ANS: F
PTS: 1
DIF: Easy
OBJ: LO: 2-6

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
61. Net worth achieves is highest level beginning at age 65 and increases throughout retirement years.
ANS: F
PTS: 1
DIF: Easy
OBJ: LO: 2-6

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
62. Personal financial software is widely available, much of which is free.

ANS: T PTS: $1 \quad$ DIF: Easy OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills KEY: Bloom's: Knowledge
63. Most personal financial software is available at a reasonable cost.

ANS: T PTS: 1 DIF: Easy OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills KEY: Bloom's: Knowledge

## MULTIPLE CHOICE

1. The balance sheet describes a family's wealth
a. at a certain point in tine.
b. as an annual summary.
c. as a time period less than one year.
d. at a future time.
e. none of these
ANS: A
PTS: 1
DIF: Easy
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
2. The three parts of your balance sheet are
a. income, liabilities, balance.
b. assets, expenditures, balance.
c. assets, liabilities, balance.
d. assets, liabilities, net worth.
e. income, liabilities, net worth.
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
3. A(n) ___ would not be listed as an asset on your balance sheet.
a. mortgaged home
b. savings account
c. owned automobile
d. checking account
e. leased automobile
ANS: E PTS: 1
DIF: Easy
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
4. When Phil lists his house on his balance sheet, he should record the
a. actual purchase price.
b. replacement value.
c. insured value.
d. sale price.
e. fair market value.
ANS: E
PTS: 1
NAT: BUSPROG: Analytic skills
DIF: Easy
OBJ: LO: 2-2
KEY: Bloom's: Knowledge
STA: DISC: Financial Analysis and Cash Flows
5. Your $\qquad$ is an example of a liquid asset.
a. home
b. car
c. checking account
d. charge account
e. life insurance cash value
ANS: C
PTS: 1
NAT: BUSPROG: Analytic skills
DIF: Easy
OBJ: LO: 2-2
KEY: Bloom's: Knowledge
STA: DISC: Financial Analysis and Cash Flows
6. Kathy purchased new furniture for $\$ 10,000$. She put $\$ 1,000$ down and financed $\$ 9,000$. She will pay $\$ 350$ per month until the loan is paid off. Which of the following are true?
a. The furniture should be recorded as an asset of $\$ 10,000$ on Kathy's balance sheet.
b. The $\$ 9,000$ is entered as a liability on Kathy's balance sheet.
c. The furniture should be recorded as a $\$ 1,000$ expenditure on Kathy's balance sheet.
d. The $\$ 350$ payments are expenditures on Kathy's income and expenditure statement.
e. All are correct except c
ANS: E
PTS: 1
NAT: BUSPROG: Analytic skills
DIF: Challenging OBJ: LO: 2-2
STA: DISC: Financial Analysis and Cash Flows

KEY: Bloom's: Synthesis
7. Sam and his wife Ann purchased a home in Lubbock, Texas in 1980 for $\$ 100,000$. Their original home mortgage was for $\$ 90,000$. The house has a current market value of $\$ 175,000$ and a replacement value of $\$ 200,000$. They still owe $\$ 55,000$ on their home mortgage. Sam and Sally are now constructing their balance sheet. How should their home be reflected on their current personal balance sheet?
a. $\$ 200,000$ asset and $\$ 55,000$ liability
b. $\$ 200,000$ asset and $\$ 90,000$ liability
c. $\$ 175,000$ asset and $\$ 55,000$ liability
d. $\$ 175,000$ asset and $\$ 90,000$ liability
e. $\$ 100,000$ asset and $\$ 55,000$ liability

ANS: C PTS: 1
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Evaluation
8. ___ is an example of an personal asset.
a. Jewelry
b. Recreational equipment
c. Corporate bond
d. Charge account balance
e. Auto insurance premium
ANS: A
PTS: 1

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Application

DIF: Challenging OBJ: LO: 2-2
STA: DISC: Financial Analysis and Cash Flows
9. A budget is a
a. purchase plan.
b. line of credit.
c. financial statement.
d. detailed financial forecast.
e. set of personal financial objectives.
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-1

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
10. The main purpose of a budget is to
a. develop goals.
b. develop a financial plan.
c. give feedback to the plan.
d. monitor and control financial outcomes.
e. revise goals.
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-1

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
11. Budgets are
a. restrictive.
b. complicated.
c. are forward looking.
d. permanent.
e. unnecessary.
ANS: C
PTS: 1
DIF: Easy
OBJ: LO: 2-1

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
12. ___ would not be listed as a liability on your balance sheet.
a. Taxes owed
b. Loan balances
c. Bank credit card charges
d. Savings accounts
e. Rent due
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
13. ___ would not be a long-term financial goal.
a. Purchasing a new car
b. Providing adequate life insurance
c. Reducing income taxes
d. Paying your phone bill
e. Planning for retirement
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-1
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows

KEY: Bloom's: Application
14. Net worth is measured by
a. bank card balances.
b. house mortgage balances.
c. amount owed on an automobile loan.
d. assets minus liabilities.
e. insurance premium.
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills

STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
15. Balance sheet liabilities should be recorded at their
a. original outstanding balance.
b. year-end outstanding balance.
c. average outstanding balance.
d. current outstanding balance.
e. none of these.
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
16. On the balance sheet, a mortgage loan is recorded as the
a. interest only.
b. sum of interest paid and the outstanding balance.
c. sum of interest due and the outstanding balance.
d. principal portion only.
e. none of the above.
ANS: D
PTS: 1
DIF: Moderate
OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
17. Another term sometimes used instead of net worth is
a. assets.
b. net debts.
c. long-term liabilities
d. equity.
e. liquid assets.
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows

KEY: Bloom's: Knowledge
18. The balance sheet equation is:
a. Total Assets $/$ Total Liabilities $=$ Net Worth.
b. Total Assets Total Liabilities $=$ Net Worth.
c. Total Assets - Total Liabilities $=$ Net Worth.
d. Total Assets + Total Liabilities $=$ Net Worth.
e. Total Liabilities - Total Assets $=$ Net Worth.
ANS: C
PTS: 1
DIF: Easy
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
STA: DISC: Financial Analysis and Cash Flows
19. Mandy and Jeff have a net worth of $\$ 25,000$ and total assets of $\$ 140,000$. If their revolving credit and unpaid bills total $\$ 2,200$, what are their total liabilities?
a. $\$ 115,000$
b. $\$ 140,000$
c. $\$ 142,200$
d. $\$ 165,000$
e. $\$ 167,200$

ANS: A PTS: 1
DIF: Challenging OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
20. Sonny and Cher have a net worth of $\$ 35,000$ and total assets of $\$ 200,000$. If their revolving credit and unpaid bills total $\$ 2,200$, what are their long-term liabilities?
a. $\$ 115,000$
b. $\$ 140,000$
c. $\$ 142,200$
d. $\$ 162,800$
e. $\$ 165,000$

## ANS: D PTS: 1

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Evaluation
21. You are solvent if your
a. total liabilities exceed total assets.
b. total assets exceed total liabilities.
c. total assets exceed net worth.
d. total liabilities exceed net worth.
e. none of these.
ANS: B
PTS: 1
DIF: Easy
OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills

STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
22. The income and expenditures statement examines your financial
a. level.
b. performance.
c. position.
d. assets.
e. objectives.
ANS: B
PTS: 1
DIF: Moderate
OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills

STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
23. The income statement is specific to
a. one point in time.
b. a specific period of time.
c. last year.
d. next year.
e. none of these.
ANS: B
PTS: 1
DIF: Easy
OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
24. The income statement includes
a. income, liabilities, net worth.
b. income, expenditures, surplus or deficit.
c. expenditures, net worth, surplus or deficit.
d. net worth, surplus, income or expenditures.
e. savings, surplus, income or expenditures.
ANS: B PTS: 1
DIF: Moderate
OBJ: LO: 2-3

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
25. On an income statement covering January 1 to June 30, $\qquad$ would not be included as income.
a. wages and salaries received in that six months
b. interest received on June 30
c. auto sold with payment received May 15
d. inheritance granted in April, to be paid in September
e. income tax refund received April 14
ANS: D
PTS: 1
DIF: Moderate
OBJ: LO: 2-3

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
26. You are more likely to achieve your goals when
a. your income is high.
b. goal dates are inflexible.
c. short- and long-term goals are established separately.
d. goals are reassessed and revised periodically.
e. one person controls all goals in the household.
ANS: D
PTS: 1
DIF: Easy
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
27. You would not include $\qquad$ on an income and expenditures statement.
a. the value of your stock portfolio
b. taxes withheld
c. utilities paid
d. mortgage payments
e. charitable payments
ANS: A PTS: 1
DIF: Challenging OBJ: LO: 2-3

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
28. I should not record $\qquad$ on an income/expense statement covering January 1 to June 30.
a. an $\$ 800$ refrigerator bought on credit May 30
b. a paid March telephone bill
c. health insurance premiums deducted from monthly pay checks
d. checking account service charges
e. groceries bought and paid for in June

| ANS: A PTS: 1 | DIF: |
| :--- | :--- |
| NAT: BUSPROG: Analytic skills | STA: DBJ: LO: 2-3 |
| DISC: Financial Analysis and Cash Flows |  |

KEY: Bloom's: Knowledge
29. ___ would be an example of a periodic expense.
a. Food
b. Vacation
c. Utilities
d. Taxes
e. none of these
ANS: B
PTS: 1
DIF: Easy
OBJ: LO: 2-3

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
30. The most common budgeting period is a
a. week.
b. month.
c. quarter.
d. semi-annually.
e. bi-weekly.
ANS: B
PTS: 1
DIF: Easy
OBJ: LO: 2-5

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
31. A cash budget should help you to
a. achieve your short-term financial goals.
b. implement disciplined spending.
c. eliminate impulse spending.
d. allocate funds to savings and investments.
e. do all of these
ANS: E
PTS: 1
DIF: Easy
OBJ: LO: 2-5

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
32. All of the following are stages in preparing a cash budget except:
a. estimating income
b. estimating expenses
c. calculating depreciation expense
d. finalizing the cash budget
ANS: C
PTS: 1
DIF: Easy
OBJ: LO: 2-5

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
33. A cash budget helps you:
a. Monitor and control your finances.
b. Decide how to allocate your income to reach your financial goals.
c. Achieve your long-term financial goals.
d. All of the above.
e. A \& B only.
ANS: D
PTS: 1
NAT: BUSPROG: Analytic skills
DIF: Easy
OBJ: LO: 2-5
KEY: Bloom's: Comprehension
STA: DISC: Financial Analysis and Cash Flows
34. When a cash surplus exists on your income and expenditure statements, you can
a. acquire assets.
b. pay off existing debts.
c. increase your savings.
d. increase your investments.
e. do any of the above.
ANS: E
PTS: 1
DIF: Moderate
OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills

STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
35. Russ buys his wife a valuable painting for $\$ 20,000$. He purchases it using $\$ 15,000$ from his savings and a $\$ 5,000$ loan. How does this transaction affect Russ' balance sheet?
a. His assets increase
b. His liabilities increase
c. His net worth stays the same
d. $a$ and b
e. a, b and c

ANS: C PTS: 1 DIF: Challenging OBJ: LO: 2-2
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
36. If your statement of income and expenditures shows a deficit, you may have
a. increased your debts.
b. increased your assets.
c. added to savings.
d. bought additional insurance.
e. paid off some of your debts.

ANS: A PTS: 1
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
37. If your $\qquad$ , your net worth on the balance sheet would have increased from one period to the next.
a. liabilities increased and assets remained constant
b. liabilities increased and assets decreased
c. assets increased and liabilities remain constant
d. income increased
e. none of these

## ANS: C PTS: 1 DIF: Challenging OBJ: LO: 2-2

NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
38. The Wilson family's short-term goals might include
a. setting up an emergency fund of three months' income
b. buying a house
c. sending the kids to college
d. planning to retire at age 60
e. all of these
ANS: A
PTS: 1
NAT: BUSPROG: Analytic skills
DIF: Easy OBJ: LO: 2-1
STA: DISC: Financial Analysis and Cash Flows
39. If your total assets equal $\$ 50,000$ and your total liabilities equal $\$ 15,000$; your debt ratio is
a. $30 \%$.
b. $70 \%$.
c. $143 \%$.
d. $233 \%$.
e. $333 \%$
ANS: A
PTS: 1
NAT: BUSPROG: Analytic skills
DIF: Challenging OBJ: LO: 2-4
KEY: Bloom's: Evaluation
STA: DISC: Financial Analysis and Cash Flows
40. If your total assets equal $\$ 87,000$ and your total liabilities equal $\$ 10,000$; your solvency ratio is
a. $11.5 \%$.
b. $13.0 \%$.
c. $77.0 \%$.
d. $87.0 \%$.
e. $88.5 \%$.

## ANS: E PTS: 1 DIF: Challenging OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
41. Using balance sheet information, the $\qquad$ ratio indicates your ability to meet current debt payments.
a. solvency
b. liquidity
c. cash
d. savings
e. debt service
ANS: B
PTS: 1
DIF: Moderate
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
42. Kim's net worth is $\$ 85,000$ and her total assets are $\$ 100,000$. What is Kim's solvency ratio?
a. $15 \%$
b. $25 \%$
c. $65 \%$
d. $85 \%$
e. $100 \%$
ANS: D PTS: 1
DIF: Challenging OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
43. A savings ratio expresses the
a. percentage of gross income saved.
b. ability to cover immediate debt when there is an interruption in income.
c. percentage of after-tax income saved.
d. percentage of tax-deferred income earned annually.
e. none of the above.
ANS: C PTS: 1
NAT: BUSPROG: Analytic skills
DIF: Moderate OBJ: LO: 2-4
STA: DISC: Financial Analysis and Cash Flows

KEY: Bloom's: Knowledge
44. Your total cash income is $\$ 40,000$. You pay $\$ 5,000$ in taxes and $\$ 30,000$ in other expenses.

Your savings ratio is
a. $7.5 \%$
b. $10.0 \%$
c. $12.5 \%$.
d. $13.3 \%$.
e. $14.3 \%$.

ANS: C PTS: 1
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Evaluation
45. Your total cash income is $\$ 80,000$. You pay $\$ 8,000$ in taxes and $\$ 60,000$ in other expenses.

Your savings ratio is
a. $10.0 \%$
b. $14.3 \%$
c. $15.0 \%$.
d. $16.7 \%$.
e. $17.5 \%$.

ANS: C PTS: 1 DIF: Challenging OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Evaluation
46. Mindy and Lou had liquid assets of $\$ 10,000$ and current debts of $\$ 30,000$. What is their liquidity ratio?
a. $25 \%$
b. $33 \%$
c. $67 \%$
d. $150 \%$
e. $300 \%$

ANS: B PTS: 1 DIF: Challenging OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
47. Jacque's total monthly loan payments are $\$ 1,020$ while her gross income is $\$ 3,000$ per month. What is her debt service ratio?
a. $34 \%$
b. $43 \%$
c. $50 \%$
d. $75 \%$
e. $82 \%$

ANS: A PTS: 1 DIF: Challenging OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
48. In order to minimize the difficulty associated with meeting monthly loan payments, the debt service ratio should be
a. above $50 \%$.
b. below $50 \%$.
c. at $35 \%$.
d. below $35 \%$.
e. above $20 \%$.
ANS: D PTS: 1
DIF: Easy
OBJ: LO: 2-4

NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
49. Mike and Teresa Garza have a monthly gross income of $\$ 5,000$, but they pay $\$ 1,000$ per month in taxes. They also pay $\$ 2,000$ per month in various loan payments. What is their debt service ratio?
a. $20 \%$
b. $30 \%$
c. $40 \%$
d. $50 \%$
e. $60 \%$

ANS: C PTS: 1
DIF: Challenging OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
50. When estimating income for the income and expense statement, you should
a. use gross income.
b. include expected pay increases.
c. adjust for inflation.
d. use net income.
e. none of these
ANS: A
PTS: 1
DIF: Moderate OBJ: LO: 2-3
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
51. The expenditure categories for your budget should be determined by
a. the BLS Urban Family Budget categories.
b. purchased budget book headings.
c. those used in previous years.
d. current and expected future spending.
e. itemized tax deductions.
ANS: D
PTS: 1
DIF: Moderate OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
52. The need for budget adjustments is indicated when
a. income is stable.
b. account deficits and surpluses balance out.
c. account deficits are more than surpluses.
d. a new calendar year begins.
e. short-term financial goals are achieved.
ANS: C PTS: 1
DIF: Moderate
OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
53. The best approach to solving the problem of an annual budget deficit is generally to
a. liquidate enough savings to make up the deficit.
b. sell stock to make up the deficit.
c. reduce flexible expenditures.
d. reduce fixed expenses.
e. get a part time job.
ANS: C
PTS: 1
DIF: Challenging OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
54. What can you do if your budget shows an annual budget deficit?
a. Liquidate enough savings and investments to meet the total budget shortfall for the year.
b. Borrow enough to meet the total budget shortfall for the year.
c. Cut low-priority expenses from the budget.
d. Increase Income.
e. All of the above.

## ANS: E PTS: $1 \quad$ DIF: Moderate OBJ: LO: 2-5

NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
55. To determine how effectively the budget is working, you can use
a. the balance sheet.
b. the income statement.
c. income and expenditure records.
d. year-end financial statements.
e. financial goals.
ANS: C PTS: 1 DIF: Challenging OBJ: LO: 2-5

NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
56. Dual-income families often face
a. reduced employee benefit options.
b. increased complexity in their money management systems.
c. reduced expenditures as a result of the second job.
d. reduced taxes due to tax breaks.
e. increased time to spend with the family.
ANS: B PTS: 1
DIF: Moderate
OBJ: LO: 2-5

NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
57. Which of the following has been determined to be the best way for dual-income families to handle their money management?
a. Place all income into a single, joint account.
b. Have each spouse contribute equal amounts to a joint account for family expenses.
c. Have each spouse contribute an equal proportion of their incomes to a joint account for family expenses.
d. Have one spouse make all the financial decisions
e. None of the above.

ANS: E PTS: 1 DIF: Challenging OBJ: LO: 2-5
NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
58. Your investment advisor wants you to purchase an annuity that will pay you $\$ 25,000$ per year for 10 years. If you require a $7 \%$ return, what is the most you should pay for this investment?
a. $\$ 49,179$
b. $\$ 175,590$
c. $\$ 201,000$
d. $\$ 225,682$
e. $\$ 250,000$

ANS: B
PMT $=25,000$
PTS: 1 DIF: Challenging OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
59. Theresa invested $\$ 5,000$ in an account she expects will earn $7 \%$ annually. Approximately how many years will it take for the account to double in value?
a. 8
b. 9
c. 10
d. 11
e. 12

ANS: C
$72 / 7=10$
PTS: 1 DIF: Moderate OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Evaluation
60. Jamil invested $\$ 9,500$ in an account he expects will earn 5\% annually. Approximately how many years will it take for the account to double in value?
a. 8.8
b. 9.7
c. 10.8
d. 11.4
e. 14.4

ANS: E
$72 / 5=14.4$
PTS: 1 DIF: Moderate OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Evaluation
61. Phil has $\$ 2,000$ and he needs it to grow to $\$ 4,000$ in 8 years. Assuming he adds no more money to this fund, what rate of return would he need to earn?
a. $6 \%$
b. $7 \%$
c. $8 \%$
d. $9 \%$
e. $10 \%$

ANS: D
$72 / x=8,72=8 x, 72 / 8=x, 9 \%=x$
PTS: 1 DIF: Challenging OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Evaluation
62. Michael and Sandy purchased a home for $\$ 100,000$ five years ago. If it appreciated 6\% annually, what is it worth today?
a. $\$ 100,000$
b. $\$ 106,000$
c. $\$ 130,000$
d. $\$ 133,823$
e. $\$ 135,603$

ANS: D
$P V=100,000, N=5, i=6, F V=133,823$
PTS: 1 DIF: Challenging OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Evaluation
63. Elena purchased a stamp collection for $\$ 5,000$ thirty years ago. If it appreciated $8 \%$ annually, what is it worth today?
a. $\$ 17,000$
b. $\$ 36,400$
c. $\$ 50,313$
d. $\$ 123,023$
e. $\$ 150,000$

ANS: C
$P V=5,000, N=30, i=8, F V=50,313$
PTS: 1 DIF: Challenging OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Evaluation
64. Net worth is highest at about what age?
a. 45
b. 55
c. 65
d. 75
e. 85
$\begin{array}{lll}\text { ANS: C } & \text { PTS: } 1 & \text { DIF: } \\ \text { NAT: BUSPROG: Analytic skills } & \text { KEY: Bloom's: Knowledge }\end{array}$
65. Which of the following is not among the four categories accounting for almost three-quarters of consumer spending?
a. Utilities Food
d. Housing
b. Transportation
e. Personal insurance and pensions
c.
ANS: A
PTS: 1
DIF: Easy
OBJ: LO: 2-6
NAT: BUSPROG: Analytiz skills
KEY: Bloom's: Knowledge
66. Which of the following are not among the four categories accounting for three-quarters of consumer spending?
a. Utilities
d. a and b
b. Clothing
e. a, b, and c
c. Food
ANS: D
PTS: 1
NAT: BUSPRO J̌: Analytic skills

DIF: Easy
OBJ: LO: 2-6
KEY: Bloom's: Knowledge
67. Which of the following is among the four categories accounting for almost three-quarters of consumer spending?
a. Personal insurance and pensions
d. Entertainment
b. Clothing
e. Medical
c. Utilities
ANS: A
PTS: 1
DIF: Easy
OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge

## COMPLETION

INSTRUCTIONS: Choose the word or phrase in [ ] which will correctly complete the statement. Select A for the first item, B for the second item, and C if neither item will correctly complete the statement.

1. A balance sheet provides a statement of your financial [position $\mid$ performance].

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
2. The primary function of financial statements is to provide a picture of your [actual $\mid$ projected] financial position.

ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Comprehension
3. An asset must have [market $\mid$ monetary $]$ value to be included on a balance
sheet. ANS: b
PTS: 1 DIF: Moderate OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
4. A [savings account $\mid$ retirement account $]$ would be an example of a liquid asset.

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Application
5. A [house | certificate of deposit] is an example of a tangible asset.

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
6. Investment assets are required to [earn a return | provide a service].

ANS: a
PTS: 1
DIF: Easy
OBJ: LO: 2-2
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
7. A [credit card bill $\mid$ credit card balance] would be an example of a current liability.

ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Application
8. Another term sometimes used for net worth is [collateral
|equity]. ANS: b
PTS: 1 DIF: Easy OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
9. A liability would be listed on a balance sheet as the [amount originally borrowed $\mid$ amount of the next loan payment to be made |none of these].

ANS: c
PTS: 1 DIF: Challenging OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
10. When your liabilities exceed your assets, you are [solvent
| insolvent]. ANS: b
PTS: 1 DIF: Easy OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
11. When your assets exceed your liabilities, you are [saving |
solvent]. ANS: b
PTS: 1 DIF: Moderate OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Comprehension
12. If your expenses exceed your income, the bottom line of your income/expense statement will show a [surplus $\mid$ deficit $]$.

ANS: b
PTS: 1 DIF: Easy OBJ: LO: 2-3 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
13. The total amount of salary you earn before taxes are deducted is called your $[$ gross $\mid$ net $]$ pay.

ANS: a
PTS: DIF: Easy OBJ: LO: 2-3 NAT: BUSPROG: Analytic skills

STA: DISC: Financial Analysis and Cash Flows
14. You bought a $\$ 500$ stereo on the installment plan and made two payments of $\$ 75$ during the year. On your income/expense statement for the year, you will show an expense of [ $\$ 150 \mid \$ 500]$.

ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-3 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Application
15. [Medical expenses $\mid$ Rent payments] would be more difficult to estimate for the coming year.

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-3 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Application
16. Your car has a market value of $\$ 4,000$ while the balance of the loan against it is now $\$ 2,500$.

You will list this car as net worth of [ $\$ 4,000 \mid \$ 1,500]$.
ANS: b
PTS: 1 DIF: Moderate OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Application
17. Your car has a market value of $\$ 10,000$ while the balance of the loan against it is now $\$ 2,500$.

You will list this car as an asset worth of [ $\$ 7,500 \mid \$ 10,000]$.
ANS: b
PTS: 1 DIF: Moderate OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
18. A deficit on your income/expense statement will have [an $\mid n o$ ] effect on your balance
sheet. ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-3 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Comprehension
19. If you pay off your debt but make no changes in your assets, your net worth will [increase $\mid$ decrease].

ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
20. Total assets on your balance sheet are $\$ 6,000$ and liabilities are $\$ 2,000$. Your solvency ratio would be [67\%|33\%].

ANS: a
PTS: 1
DIF: Challenging OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
21. The liquidity ratio is designed to show the percentage of [your annual credit obligations $\mid$ next months credit obligations] you could cover with your current assets.

ANS: a

PTS: 1 DIF: Moderate OBJ: LO: 2-4 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Comprehension
22. Your gross income was $\$ 32,000$; your net income was $\$ 25,000$; you saved $\$ 1,000$. Your savings ratio was $[3 \% \mid 4 \%]$.

ANS: b
PTS: 1 DIF: Challenging OBJ: LO: 2-4
NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
23. The purpose of the debt service ratio is to show the amount of your income needed to pay your [current liabilities $\mid$ monthly loan payments].

ANS: b
PTS: 1 DIF: Moderate OBJ: LO: 2-4 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Comprehension
24. Payments made on your loan obligations should [increase | decrease] your net worth.

ANS: a

PTS: 1 DIF: Moderate OBJ: LO: 2-4 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Application
25. Financial planning and budgeting [do $\mid$ do not] mean the same thing.

ANS: b

PTS: 1 DIF: Moderate OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Synthesis
26. The first step in financial planning is to [define financial goals $\mid$ set up a budget.]

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
27. A detailed forecast used to monitor and control expenses is called a [financial plan | income/expenditures statement].

ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
28. If your budget shows a deficit, [increase income |increase expenses] to regain
balance. ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
29. The short-term goals you put into your financial plan [will | will not] affect the achievement of long-term goals.

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Analysis
30. Putting specific target dates on your goals [will not $\mid$ will $]$ increase the likelihood of their being accomplished.

ANS: b
PTS: 1 DIF: Easy OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Comprehension
31. Short-term goals are usually based on a maximum period of [one year |five
years]. ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-1 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
32. Another word for take-home pay is [gross $\mid$ disposable]
income. ANS: b
PTS: 1 DIF: Easy OBJ: LO: 2-3 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
33. It is most important to balance your budget over a [monthly $\mid$ yearly period.

ANS: b
PTS: 1 DIF: Moderate OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
34. If you liquidate assets or borrow to make your budget balance, this will [increase $\mid$ decrease] your net worth.

ANS: b
PTS: 1 DIF: Moderate OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
35. The most difficult approach to handle a budget deficit is to [find a second job | borrow money].

ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Analysis
36. A budget will have value only if it is actually used and [records are kept of actual income/expenses $\mid$ spending never deviates from the budgeted amount].

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Comprehension
37. [Borrowing money from relatives $\mid$ cutting low-priority expenses] is the preferable way to deal with budget deficits.

ANS: b
PTS: DIF: Easy OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Application
38. Once you define your [short-term | long-term] financial goals, you can prepare a cash budget for the upcoming year.

ANS: a
PTS: 1 DIF: Moderate OBJ: LO: 2-5 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Knowledge
39. [Present $\mid$ Future $]$ value is the value today of an amount to be received in the future.

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Knowledge
40. Net worth is highest for those about [age 65 | age

85]. ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
41. Four categories, accounting for $75 \%$ of consumer spending, include [utilities |
clothing]. ANS: c
PTS: 1 DIF: Easy OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
42. Four categories, accounting for $75 \%$ of consumer spending, include [clothing |
housing]. ANS: b

PTS: 1
DIF: Easy
OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
43. Four categories, accounting for $75 \%$ of consumer spending, include [entertainment $\mid$
food]. ANS: b
PTS: 1 DIF: Easy OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge
44. Personal financial software is mostly available for $[$ free $\mid a f e e]$.

ANS: a
PTS: 1 DIF: Easy OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
KEY: Bloom's: Knowledge

## PROBLEM

1. Jean and Jim have liquid assets of $\$ 3,600$ and other assets of $\$ 42,800$. Their total liabilities equal $\$ 26,000$. What is their net worth? (Show all work.)

## ANS:

Total Assets
\$46,400

| Less: Total Liabilities | 26,000 |
| :--- | :--- |
|  | $\$ 20,400$ |

PTS: 1 DIF: Challenging OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Evaluation
2. Rosa and Jose have liquid assets of $\$ 5,000$ and other assets of $\$ 50,000$. Their total liabilities equal $\$ 26,000$. What is their net worth? (Show all work.)

ANS:
Total Assets \$50,000

| Less: Total Liabilities | 26,000 |
| :--- | :--- |
| Equal: Net Worth | $\$ 29,000$ |

PTS: 1 DIF: Challenging OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills STA: DISC: Financial Analysis and Cash Flows KEY: Bloom's: Evaluation
3. The Hart family spends 30 percent of their disposable income on housing, 5 percent on medical expenses, 25 percent on food, 10 percent on clothing, 14 percent on loan repayments, and 8 percent on entertainment. How much of their disposable income is available for savings and investment? (Show all work.)

ANS:
$100 \%-[30+5+25+10+14+8 \%]=100 \%-92 \%=8 \%$ for savings
PTS: 1 DIF: Moderate OBJ: LO: 2-3 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
4. Construct a balance sheet from the following information. Be sure the format is correct. (Show all work.)

| Cash on hand | $\$$ |
| :--- | ---: |
| Bank credit card balance | 75 |
| Utility bill (over due) | 1,200 |
| Auto loan balance | 100 |
| Mortgage | 3,500 |
| Primary residence | 75,000 |
| Jewelry | 105,000 |
| Stocks | 2,000 |
| Coin collection | 17,500 |
| 2001 Toyota | 2,500 |
|  | 7,500 |

ANS:
Assets:

| Cash on hand | $\$$ | 75 |  |
| :--- | ---: | :--- | ---: |
| Primary residence | 105,000 | Utilities | 100 |
| 2001 Toyota | 7,500 | Bank credit cards | 1,200 |
| Jewelry | 2,000 | Auto loan | 3,500 |
| Stocks | 17,500 | Mortgage | $-\underline{75.000}$ |
| Coin Collection | 2.500 |  | $\$ 79,800$ |
| Total Assets | $\$ 134,575$ | Total Liabilities |  |

PTS: 1 DIF: Challenging OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
5. Construct a balance sheet from the following information. Be sure the format is correct.
(Show all work.)

| Cash on hand | $\$ 500$ |
| :--- | ---: |
| Bank credit card balance | 750 |
| Taxes due | 500 |
| Utility bills (over due) | 120 |
| Auto loan balance | 6,000 |
| Mortgage | 45,000 |
| Primary residence | 60,000 |
| Jewelry | 1,200 |
| Stocks | 6,000 |
| Coin collection | 2,500 |
| 2001 Toyota | 7,500 |
| Auto payment | 250 |

ANS:
Assets:
Cash on hand
Primary residence
2001 Toyota
Jewelry
Stocks
Coin Collection
Total Assets

| $\$ 500$ | Utilities | 120 |
| ---: | :--- | ---: |
| 60,000 | Taxes | 500 |
| 7,500 | Bank credit cards | 750 |
| 1,200 | Auto loan | 6,000 |
| 6,000 | Mortgage | -45.000 |
| 2.500 |  |  |
| $\$ 77,700$ | Total Liabilities | $\$ 52,370$ |

PTS: 1 DIF: Challenging OBJ: LO: 2-2 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
6. Inflation this coming year is expected to be 4 percent. If Mr. Gonza earned $\$ 37,000$ this year, how much must he earn the following year just to keep up with inflation and maintain the balance between his income and his increasing expenditures? (Show all work.)

ANS:
$\$ 37,000+.04(\$ 37,000)$
$\$ 37,000+\$ 1,480=\$ 38,480$
OR
\$37,000 $1.04=\$ 38.480$
PTS: 1 DIF: Moderate OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
7. Inflation this coming year is expected to be 3 percent. If Mr. Gonza earned $\$ 45,000$ this year, how much must he earn the following year just to keep up with inflation and maintain the balance between his income and his increasing expenditures? (Show all work.)

ANS:
$\$ 45,000+.03(\$ 45,000)$
$\$ 45,000+\$ 1,350=\$ 46,350$
OR
$\$ 45,0001.03=\$ 46,350$
PTS: 1 DIF: Moderate OBJ: LO: 2-6 NAT: BUSPROG: Analytic skills
STA: DISC: Financial Analysis and Cash Flows
KEY: Bloom's: Evaluation
8. Jamie wants to have $\$ 1,000,000$ for her retirement in 25 years. How much should she save annually if she thinks she can earn $10 \%$ on her investments?

ANS:

| FV $=1,000,000$ |  |
| :---: | :--- |
| N | $=25$ |
| I | $=10$ |
| PMT | $=10,168.07$ |

PTS: 1 DIF: Challenging OBJ: LO: 2-6
STA: DISC: Financial Analysis and Cash Flows

NAT: BUSPROG: Analytic skills KEY: Bloom's: Evaluation
9. The Hamptons want to have $\$ 1,750,000$ for their retirement in 30 years. How much should they save annually if they think they can earn $8 \%$ on their investments?

ANS:
$\mathrm{FV}=1,750,000$
$\mathrm{N}=30$
$\mathrm{I}=8$
PMT $=15,448$

PTS: 1
DIF: Challenging OBJ: LO: 2-6
NAT: BUSPROG: Analytic skills
10. The Flemings will need $\$ 80,000$ annually for 20 years during retirement. How much will they need at retirement if they can earn a $4 \%$ rate of return?

ANS:
$\begin{array}{cl}\text { PMT }=80,000 & \\ \mathrm{~N} & =20 \\ \mathrm{I} & =4 \\ \text { PV } & =1,087,226\end{array}$

PTS: 1 DIF: Challenging OBJ: LO: 2-6
STA: DISC: Financial Analysis and Cash Flows

NAT: BUSPROG: Analytic skills
KEY: Bloom's: Evaluation

