# Solution Manual for Principles of Financial Accounting 12th Edition Needles Powers 1133940560 9781133940562

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CH	APTER 2—Solutions
AN	ALYZING AND RECORDING BUSINESS
TRA	ANSACTIONS
Discu	ssion Questions
DQ1.	All equipment needs normal repairs. These are considered an ongoing cost of busi-
	ness and, thus, are expenses. However, it may be argued that if the repair is major,
	such as a major overhaul that is done every five years, the expenditure will benefit
	future years and, thus, could be recorded as an asset.
DQ2.	No issue is more important than another. Each must be resolved satisfactorily for a
	transaction to be recorded correctly.
DQ3.	Owner's Capital is the most likely account to have an abnormal balance. When ex-
	penses exceed revenues (net loss) and contributed capital, it will create an abnor-
	mal balance (debit) in owner's capital.
DQ4.	A retail company selling promotional products would have an account called
	inventory.
DQ5.	Assets and expenses are closely related because many assets are expenses that
	have not yet been used. Examples are prepaid assets and plant and equipment. As
	a result, debits increase assets and expenses, and credits decrease assets and ex-
	penses. They appear on opposite sides of the accounting equation.
DQ6.	With unearned revenues (a liability), cash is received in advance of providing a
	service. With prepaid expenses (an asset), cash is paid in advance of receiving
	a service.
DQ7.	The most common violation of the recognition concept is when a revenue is recog-
	2.1

	nized before the earnings process is complete. For instance, the recording of an
	order as revenue before the service is performed or the product is delivered to the
	customer would overstate revenues.
DQ8.	To maintain liquidity it can seek more time from creditors, sell long-term invest-
	ments (e.g., unused equipment), or get a loan from a bank.

### **Short Exercises** SE1. Classification of Accounts **Expense** Liability a. e. b. **Asset** f. **Asset** None (Owner's Equity) Liability C. g. d. Revenue **Asset** SE2. Recognition, Valuation, and Classification The concept of recognition is applied by recording the transaction at the recognition point on June 1 when the transaction takes place. Supplies are purchased with cash, and the buyer takes title to the supplies. The concept of valuation is applied by recording the supplies at cost of \$1,000. The classification concept is applied by reducing the asset Cash and increasing the asset Supplies. Supplies are classified as an asset because they have not been used up and will benefit future operations. If they were used up immediately, they could be classified as Supplies Expense. SE3. Recognition Jan. 10 Do not recognize because an order is not a complete transaction. There is no obligation on the part of either party at this point. 15 Recognize the purchase. Delivery has been made; there is an obligation to pay. Feb. Mar. 1 Recognize the payment. Cash is paid, and the obligation no longer exists. SE4. Normal Balances a. Credit Debit e. **Debit** f. **Debit** b. **Debit** Credit C. g. Credit **Debit** d. SE5. Transaction Analysis May 2 Debit Cash; credit S. Michael, Capital 5 Debit Office Equipment; credit Cash 7 Debit Supplies; credit Accounts Payable 19 Debit Cash; credit Programming Service Revenue 22 Debit Cash; credit Unearned Programming Service Revenue 25 Debit Rent Expense; credit Cash 31 Debit Accounts Receivable; credit Programming Service Revenue

								Unearned I	Programi	ming	
		Ca	sh					Service	Revenu	е	
May	2	10,000	May	5	5,000				May	22	1,200
	19	1,000		25	1,300						
	22	1,200						S. Micha	ael, Capit	al	
		12,200			6,300				May	2	10,000
Bal.		5,900									
								Programn		/ice	
		Accounts	Receiva	ble				Re	venue		
May	31	500							May	19	1,000
										31	500
		Sup	plies						Bal.		1,500
May	7	600									
						Rent Expense					
		Office E	quipmer	nt		May	25	1,300			
May	5	5,000									
		Accounts									
			May	7	600						
SE7. P	reparin	g a Trial B	alance								
				Mich	ael's Progr	amming	Servi	ce			
					_	Balance					
					May 3	1, 2014					
Cash									5,	900	
Accou	ınts Re	ceivable								500	
	ies									600	
Suppl	Fauinn	nent							5,	000	
Suppl Office	Lquipi	مامام									600
Office Accou	ınts Pay			Da	110	-					1,20
Office Accou Unear	ints Pay	gramming	g Service	Reven	ue						
Office Accou Unear S. Mic	ints Pay ned Pro hael, C	ogramming apital		Reven							10,00
Office Accou Unear S. Mic	unts Pay ned Pro hael, Ca amming	ogramming apital g Service R		Reven	ue						10,000
Office Accou Unear S. Mic	ints Pay ned Pro hael, C	ogramming apital g Service R		e Keven	ue					300 300	10,000

		G	eneral Journ	nal			Page 4
					Pos	t.	
Date	е	Des	scription		Ref		Credit
Sept.	6	Accounts Receivable	<u> </u>			3,800	
осрі.	•	Service Revenue				3,000	3,800
		Billed customer	for sorvices	performed			3,000
	40	Cash	IOI SCIVICES	periorinea		4 000	
	16		<u> </u>			1,800	4 000
		Accounts Receivable					1,800
		Received cash o		om			
		customer billed	on Sept. 6				
SE9. Po	sting	to the Ledger Accounts					
Cash						Account	No. 111
			Post.			Bala	nce
Date	е	Item	Ref.	Debit	Credit	Debit	Credit
Sept.	16		J4	1,800		1,800	
				-			
Accour	nts Re	ceivable				Account	No. 113
			Post.			Bala	nce
Date	е	Item	Ref.	Debit	Credit	Debit	Credit
Sept.	6		J4	3,800		3,800	
	16		J4	0,000	1,800	2,000	
			•		1,000	_,000	
Service	Reve	enue				Account	No. 411
			Post.			Bala	nce
Date	е	Item	Ref.	Debit	Credit	Debit	Credit
Cont	6		J4		3,800		3,800
→WDT	U		<b>0</b> 4		0,000		3,000
эерт.		point, the account number	bers would a	lso be poste	ed to the ac	counts in the	
Note: A							
Note: A		nal in SE8.					
Note: A			chael's Progr	ramming Ser	vice		
Note: A				ramming Ser Balance	vice		
Note: A			Trial E		vice		
Note: A general			Trial E	Balance	vice	\$ 7.700	
Note: A general	l jour		Trial E	Balance	vice	\$ 7,700 2,500	
Note: A general Cash Accour	i jour	Mic	Trial E	Balance	vice	\$ 7,700 2,500 600	
Note: A general Cash Accour	i journ	Mic	Trial E	Balance	rvice	2,500	
Note: A general Cash Accour Supplie	l journ	Mic ceivable ment	Trial E	Balance	vice	2,500 600	\$ 600
Note: Ageneral Cash Accour Supplie Office E	nts Rees es Equip	Mic ceivable ment	Trial E Septemb	Balance	rvice	2,500 600	•
Cash Accour Supplie Office E Accour	nts Rees Equip nts Pa	Mic ceivable ment yable ogramming Service Rev	Trial E Septemb	Balance	rvice	2,500 600	5,000
Cash Accour Supplie Office E Accour Unearn	nts Rees Equip nts Pa ed Pr er, Ca	Mic ceivable ment yable ogramming Service Rev	Trial E Septemb	Balance	rvice	2,500 600	5,000 10,000
Cash Accour Supplie Office E Accour Unearn L. Stok	nts Res Equip nts Pa ed Pr er, Ca mmin	Mic ceivable ment yable ogramming Service Rev pital g Service Revenue	Trial E Septemb	Balance	vice	2,500 600	\$ 600 5,000 10,000 1,500

SE10.	Reco	ding Transactions in the General Journal			
		General Journal			
			Post.		
Da	te	Description	Ref.	Debit	Credit
2014 May	2	Cash		10,000	
IVIAY		S. Michael Capital		10,000	10,000
		Owner invested cash to start the			10,000
		business			
	5	Office Equipment		5,000	
	3	Cash		3,000	5,000
		Purchased a computer for cash			3,000
	7	Supplies		600	
	'	Accounts Payable		800	600
		Purchased supplies on credit			600
	40			4 000	
	19	Cash		1,000	4 000
		Programming Service Revenue			1,000
		To record receipt of payment for			
		programming service			
	22	Cash		1,200	
		Unearned Programming Service Revenue			1,200
		Received payment for programming			
		services to be performed			
	25	Rent Expense		1,300	
		Cash			1,300
		Paid the rent for May			
	31	Accounts Receivable		500	
		Programming Service Revenue			500
		Billed a customer for services performed			
SE11.	Identi	fying Ethical Transactions			
-	1	Decognition, A violation because the revenue from	the comies	waa aarnad :	in .
	1	Recognition: A violation because the revenue from the prior year.	the service	was earneu	<u>IN</u>
	1	Valuation: No violation.			
		Classification: No violation.			
	3	Classification: No violation.			
SE12.	Timin	g and Cash Flows			
		Cash			
		1/2 2,400 1/4	1,400		
		tions of Jan. 2 and 4 have an immediate impact on c an. 8 and 9 will not impact cash until later when the			

Exerci	ses	Set A												
1A. R	ecog	ınition												
Jan.	15	Not record	ded.	An offer	is not a co	mp	leted transaction.							
eb.	2	Not record	t recorded. Notice of a price increase is not a transaction.											
/lar.	29	Recorded.	corded. The utilities expense has been incurred, and the liability for payment exists.											
une	10	Not record	recorded. An order does not constitute a recognition point.											
uly	6	Recorded.	. Ab	ril Comp	any now re	cor	ds the office equipme	ent, and a li	iability to	pay e	exists.			
2A. T	Acco	ounts, Norn	nal	Balance,	and the Ac	col	inting Equation							
	A	-1-		1:-1	.!!!4!				Own	er's Ed	quity			
	Ass	ets		Liai	oilities	+	T. Captain, Capital	_	aptain, rawals	+	Reve	enues -	- Ex	penses
	Cas	sh			ounts yable		T. Captain, Capital		aptain, rawals		Ser Reve	vice		Rent cpense
3,450		_			1,200		2,400	750				1,500	900	
		\$3,450	-	\$1	,200	+	\$2,250							
		\$3,450	=	\$3	,450									

			Туре о	f Account					
				Owner's Equity					
			D. Minimus,	D. Minimus,				Balance	
Item	Asset	Liability	Capital	Withdrawals	Revenue	Expense	Debit	Credit	
a.	Х						Х		
b.						Х	Х		
C.	X						X		
d.			х					X	
e.	х						Х		
f.	х						Х		
g.		Х						Х	
h.	X						X		
i.					X			х	
j.						Х	Х		
k.	X						X		
I.						X	X		
m.					X			X	
n.				X			X		
Ο.		X						X	
p.		X						X	
q.	X						X		
r.		X						X	
s.	X						X		
t.						X	X		
u.		X						X	
٧.	X						X		
w.	X						X		
X.						х	Х		

### **E4A. Transaction Analysis**

- a. The asset account Cash was increased. Increases in assets are recorded by debits.

  Debit Cash \$2,400. A component of Owner's Equity, M. Faubert, Capital, was increased.

  Increases in owner's capital are recorded by credits. Credit M. Faubert, Capital \$2,400.
- b. The asset Prepaid Rent was increased. Increases in assets are recorded by debits.

  Debit Prepaid Rent \$1,680. The asset Cash was decreased. Decreases in assets are recorded by credits. Credit Cash \$1,680.
- c. The asset Supplies was increased. Increases in assets are recorded by debits. Debit Supplies \$120. The liability Accounts Payable was increased. Increases in liabilities are recorded by credits. Credit Accounts Payable \$120.
- d. The asset Cash was increased. Increases in assets are recorded by debits. Debit Cash \$600. The revenue Fees Earned was increased. Increases in revenues are recorded by credits. Credit Fees Earned \$600.
- e. The liability Accounts Payable was decreased. Decreases in liabilities are recorded by debits. Debit Accounts Payable \$120. The asset Cash was decreased. Decreases in assets are recorded by credits. Credit Cash \$120.
- f. The expense Utilities Expense was increased. Increases in expenses are recorded by debits. Debit Utilities Expense \$72. The asset Cash was decreased. Decreases in assets are recorded by credits. Credit Cash \$72.
- g. The owner's equity component, M. Faubert, Withdrawals, was increased. Increases in withdrawals are recorded by debits. Debit M. Faubert, Withdrawals \$100. The asset Cash was decreased. Decreases in assets are recorded by credits. Credit Cash \$100.

# E5A. Transaction Analysis

		Debit	Credit
a.	Paid for supplies purchased on credit last month.	5	1
b.	Received cash from customers billed last month.	1	2
c.	Made a payment on accounts payable.	5	1
d.	Purchased supplies on credit.	3	5
e.	Billed a customer for lawn services.	2	6
f.	Made a rent payment for the current month.	8	1
g.	Received cash from customers for repair services.	1	6
h.	Paid employee wages.	7	1
i.	Ordered equipment.	No e	entry
j.	Received and paid for the equipment ordered in i.	4	1

	Recording Transaction						
	Cash				Account	s Payable	
a.	8,600	b.	800	f.	400	C.	1,000
g.	3,720	d.	600			Bal.	600
		e.	900				
		f.	400		C. Ferdina	nd, Capita	İ
		h.	1,200			a.	11,800
	12,320		3,900				
Bal.	8,420				C. Ferdinand	, Withdraw	als
	,	1		h.	1,200		
	Repair Sup	plies			Repair Fe	es Earned	
C.	1,000					g.	3,720
	Repair Equi	pment			Salaries	Expense	
a.	3,200			e.	900		
d.	600						
Bal.	3,800				Rent E	xpense	
	,	1		b.	800		
	Analysis of Transactic						
E/A. /	Analysis of Transaction	1115					
a. F	F. Mills, owner, investe	ed \$10,00	0 in the compa	ny.			
b. F	Purchased equipment	with cash	ո, \$3,750.				
c. E	Billed customer for se	rvices rer	ndered, \$2,000.				
d. F	Purchased equipment	on accou	ınt, \$2,250.				
e. F	Paid wages with cash,	\$900.					
f. P	Paid cash owed on acc	ount, \$1,	125.				
g. F	Received cash on acco	ount, \$37	5.				
h. S	Sold equipment (at co	st) for cas	sh, \$225.				

May	1	Merch	andise Inventory	1,200	
			counts Payable	1,200	1,200
			Purchased merchandise inventory on account		
			•		
			<i>r:</i> The answer given here assumes the perpetual inven	•	
			ntuitive at this point in the course. The purpose of this	exercise is to	
ocus	on a	analytic	al thinking.		
	2	Marko	able Securities	2,800	
			ish	2,000	2,800
		00	Purchased marketable securities		2,000
	2	Accou	nts Payable	250	
	3		erchandise Inventory	250	250
		1410	Returned part of merchandise inventory for full		230
			credit		
	1	Accou	nts Receivable	800	
	4		les	800	800
		36	Sold merchandise inventory		000
			Sold merchandise inventory		
lote	to In	structo	r: A full discussion might be held at this point on what	should be done	
			se Inventory account.		
		I	-		
	5	Land		100,000	
		Buildir		200,000	
			sh		60,000
		М	ortgage Payable		240,000
			Purchased land and building with partial		
			payment in cash		
	6			4,000	
		Ac	vance Deposit or Unearned Revenue		4,000
			Recorded deposit on services of \$12,000 to be		
			provided		

	Ferdinand Repair Service		
	Trial Balance		
	June 30, 2014		
Cash		8,420	
-	ir Supplies	1,000	
	ir Equipment	3,800	
	unts Payable		600
	rdinand, Capital		11,800
	rdinand, Withdrawals	1,200	
•	ir Fees Earned		3,720
	ies Expense	900	
Rent	Expense	<u>008</u>	
		<u>16,120</u>	<u>16,120</u>
E10A.	. Preparing a Trial Balance		
	Shah Company		
	Trial Balance		
	March 31, 2014		
Cash		5,400	
	unts Receivable	1,800	
	aid Insurance	660	
Land		3,120	
Build		20,400	
	oment	7,200	
	s Payable		12,000
	unts Payable		7,710 '
A. Sh	ah, Capital		<u>18.870</u>
		<u>38,580</u>	<u>38,580</u>
*\$38	,580 - (\$12,000 + \$18,870) = \$7,710		
E11A.	. Effects of Errors on a Trial Balance		
a.	Unequal totals. The total debits would be \$54 more than the total credit	ts.	
b.	Equal balance. However, both Accounts Receivable (an asset account)	and Acco	unts
	Payable (a liability account) would be overstated by \$300.	-	
	Equal balance. However, both accounts would be incorrect. Cash would	d be overs	stated
C.			
<b>C.</b>	by \$756, and Office Supplies would be understated by \$756.		
c. d.	by \$756, and Office Supplies would be understated by \$756.  Equal balance. However, an error has been made by debiting the wrong	g asset. Th	nere-

Hasson So	ervices	
Trial Bal	ance	
July 31,	2014	
Cash	2,030	
Accounts Receivable	2,890	
Supplies	120	
Prepaid Insurance	180	
Equipment	3,700	
Notes Payable		1,200
Accounts Payable		1,930
N. Hasson, Capital		5,280
N. Hasson, Withdrawals	550	
Revenues		2,960
Salaries Expense	1,300	
Rent Expense	300	
Advertising Expense	170	
Utilities Expense	<u>130</u>	
	11,370	11,370

		General Journal		
2014				
	a.	Cash	8,600	
		Repair Equipment	3,200	
		C. Ferdinand, Capital		11,800
		Invested cash and repair equipment in		
		the business		
	b.	Rent Expense	800	
		Cash		800
		Paid current month rent		
	c.	Repair Supplies	1,000	
		Accounts Payable		1,000
		Purchased repair supplies on credit		
	d.	Repair Equipment	600	
		Cash		600
		Purchased additional repair equipment		
		for cash		
	e.	Salaries Expense	900	
		Cash		900
		Paid salary to a helper		
	f.	Accounts Payable	400	
		Cash		400
		Paid \$400 of the amount purchased on		
		credit in transaction c.		
	g.	Cash	3,720	
		Repair Fees Earned		3,720
		Accepted cash for repairs completed		
	h.	C. Ferdinand, Withdrawals	1,200	
		Cash		1,200

				Genera	l Journal			Page 10	
						Post.			
Dat	:e		Ī	Ref.	Debit	Credit			
Dec.	14	Off	fice Equipment			146	12,000		
			Cash			111		4,000	
			Accounts Payab	le		212		8,000	
			Purchased e						
			in cash						
	28	Ac	counts Payable	6,000					
			Cash			111		6,000	
			Paid for part	of equipment	purchased				
			on credit						
				Gono	ral Ledger				
Cash				Gene	iai Leugei		Account	No. 111	
					Balaı				
Dat	e		Item	Post. Ref.	Debit	Credit	Debit	Credit	
Dec.	13	В	alance	√ ×	Dobit	J. Juli	16,000	<u> </u>	
<b>D</b> 00.	14			J10		4,000	12,000		
	28			J10		6,000	6,000		
						5,555	0,000		
Office	Equip	ome	ent				Account	No. 146	
				Post.			Balance		
Dat	:e		Item	Ref.	Debit	Credit	Debit	Credit	
Dec.	14			J10	12,000		12,000		
Accou	nts P	aya	ble				Account	No. 212	
				Post.			Balaı	nce	
Dat	:e		Item	Ref.	Debit	Credit	Debit	Credit	
Dec.	14			J10		8,000		8,000	
	28			J10	6,000			2,000	

# E15A. Application of Recognition Point

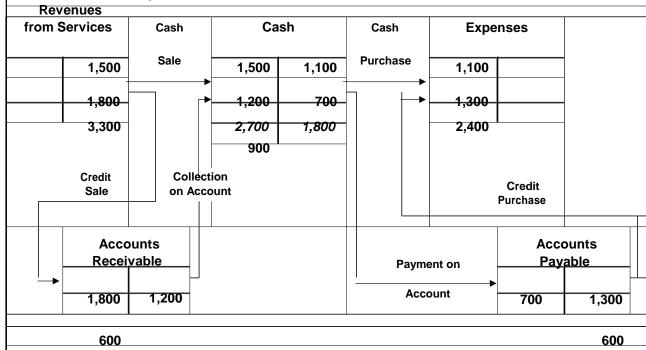
### 1. Purchases recognized on date shipped

Order	Date 9	Shipped	Date R	Received	Amount
b	July	10	July	15	\$1,500
С		16		22	800
d		23		30	1,200
е		27	Aug.	1	<u>1.500</u>
	1		Total Jul	y purchases	<u>\$5,000</u>

# 2. Purchases recognized on date received

Order	Date Shipped		Date F	Received	Amount
а	June	26	July	5	\$ 600
b	July	10		15	1,500
С		16		22	800
d		23		30	<u>1.200</u>
			Total Ju	ly purchases	<u>\$4,100</u>

# E16A. Cash Flow Analysis



The cash balance after these transactions is \$900. The amount still to be received (the balance of Accounts Receivable) is \$600. The amount still to be paid (the balance of Accounts Payable) is \$600.

*Note to Instructor:* Solutions for Exercises: Set B are provided separately on the Instructor's Resource CD and website.

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Problems													
1. T Accounts, Norma	al Ba	lance, and	The A	Account	ing Equation								
A 1 -		1:-1:	1141					Owner's	Equity				
Assets	=	Liabilities +				R. Mehta, _ Capital		R. Mehta, Withdrawals +		Revenues		- Expenses	
Cash	Accounts Payable		3	R. Mehta, Capital		R. Mehta, Withdrawals		Design Revenue		Rent Expense			
18,400		6,420			74,000	36,000			210,000	11,880			
Accounts Receivable		Loans Payable								Telep Expe			
78,000			1	0,000							960		
Equipment		Unea Reve		I							Wag Expe		
49,180			1	8,000							124,000		
Accounting equation v	witho	out Equipme	ent:										
Equipment		\$96,400		= \$1	45,580								
		Equipme	ent	= \$4	19,180								
Accounting equation i	in ba	lance:											
\$145,580		\$34,420	+	\$111,16	0								
\$145,580	=	\$145,580											

P2. T	ransaction Analysis		
		Debit	Credit
a.	Paid for supplies purchased on credit last month.	7	1
b.	Received a bill for repairs.	12	7
C.	Paid the current month's rent.	11	1
d.	Purchased supplies on credit.	3	7
e.	Received cash from customers for services performed but	1	10
	not yet billed.		
f.	Purchased equipment on account.	5	7
g.	Billed customers for services performed.	2	10
h.	Returned part of the equipment purchased in f for a credit.	7	5
i.	Received payments from customers previously billed.	1	2
j.	Paid the bill received in b.	7	1
k.	Received an order for services to be performed.	No e	entry
l.	Paid for repairs with cash.	12	1
m.	Made a payment to reduce the principal of the note payable.	6	1
n.	Made a cash withdrawal.	9	1

P3. Tı	ransaction	Analy	sis, T Acco	unts, aı	nd Trial Ba	alance					
1 and	2.										
	Са	sh		1	Accounts	Recei	/able		Sup	plies	
a.	5,700	b.	260	f.	1,740	j.	1,080	e. 330			
j.	1,080	c.	190	Bal.	660						
		h.	330								
		i.	40								
		k.	90								
		I.	440								
		m.	300								
	6,780		1,650								
Bal.	5,130										
	Comp	uters			Office Ed	quipm	ent		Account	s Payab	le
a.	4,300			a.	3,600			h.	330	e.	330
g.	480			g.	380					g.	860
Bal.	4,780			Bal.	3,980				330		1,190
										Bal.	860
	J. Lopez	, Capi	tal	J	. Lopez, V	/ithdr	awals	Tuition Revenue			
		a.	13,600	m.	300					f.	1,740
	Salaries	Expen	ise		Utilities	Exper	ise		Rent E	xpense	
I.	440			k.	90			b.	260		
	Repair E	Expens	se	1	Advertisin	д Ехр	ense				
i.	40			c.	190						
d.	No entry										

3.	Lopez Office Training										
	Trial Balance										
	(Current Date)										
	Cash	5,130									
	Accounts Receivable	660									
	Supplies	330									
	Computers	4,780									
	Office Equipment	3,980									
	Accounts Payable		860								
	J. Lopez, Capital		13,600								
	J. Lopez, Withdrawals	300									
	Tuition Revenue		1,740								
	Salaries Expense	440									
	Utilities Expense	90									
	Rent Expense	260									
	Repair Expense	40									
	Advertising Expense	<u>190</u>									
		<u>16,200</u>	<u>16,200</u>								
4.	The revenues were \$1,740, and only \$1,080 of cash was received from	m those revenu	es.								
	The company accepts credit sales to accommodate its students and	d encourage the	m								

2014				
April	2	Cash	14,400	
-		S. Patel, Capital		14,40
		For initial owner investment in Patel Rentals		
	3	Supplies	300	
		Accounts Payable		30
		To purchase supplies on account		
	4	Bicycles	5,000	
		Cash		2,40
		Accounts Payable		2,60
		To purchase bicycles; made partial payment		
	_	and agreed to pay the rest later		
	5	Shed	5,800	
		Cash		5,80
	_	To purchase shed to store bicycles	-	
	8	Shed	800	00
		To install shed		80
	_			
		No entry	450	
	10	Maintenance Expense  Cash	150	15
				10
	12	To pay for cleanup	1,940	
	13 Cash  Rental Revenue	1,940	1,94	
		To record rentals made for cash		1,37
	17	Accounts Payable	300	
	.,	Cash	300	30
		To pay for supplies purchased on April 3		
	18	Repair Expense	110	
		Cash		11
		To repair bicycles		
	23	Accounts Receivable	220	
		Rental Revenue		22
		To bill company for rentals		
	25	Concession Fee Expense	200	
		Cash		20
		To pay monthly concession fee		
	27	Cash	1,920	
		Rental Revenue		1,92
		To record rentals made for cash		
	29	Wages Expense	480	
		Cash		48
		To pay wages of assistant		
	30	S. Patel, Withdrawals	1,000	
	1	Cash		1,00

2.												
	Ca	sh		Accounts Receivable				Supplies				
4/2	14,400	4/4	2,400	4/23	220			4/3	300			
4/13	1,940	4/5	5,800									
4/27	1,920	4/8	800									
		4/10	150									
		4/17	300									
		4/18	110									
		4/25	200									
		4/29	480									
		4/30	1,000									
	18,260		11,240									
Bal.	7,020											
Shed					Bicyc	cles			Account	s Payab	le	
4/5	5,800			4/4	5,000			4/17	300	4/3	300	
4/8	800					•	-			4/4	2,600	
Bal.	6,600								300		2,900	
										Bal.	2,600	
	S. Patel	, Capita	ıl	S.	Patel, Wi	thdra	wals	Rental Revenue			<del>)</del>	
		4/2	14,400	4/30	1,000					4/13	1,940	
			·							4/23	220	
										4/27	1,920	
										Bal.	4,080	
	Wages I	Ма	Maintenance Expense				Repair I	Expense	<b>)</b>			
	480			4/10	150			4/18	110			
4/29				1				1 1				
	oncession	Fee Exp	pense									

3.	Patel Rentals										
	Trial Balance										
	April 30, 2014										
	Cash	7,020									
	Accounts Receivable	220									
	Supplies	300									
	Shed	6,600									
	Bicycles	5,000									
	Accounts Payable		2,600								
	S. Patel, Capital		14,400								
	S. Patel, Withdrawals	1,000									
	Rental Revenue		4,080								
	Wages Expense	480									
	Maintenance Expense	150									
	Repair Expense	110									
	Concession Fee Expense										
		<u>21,080</u>	<u>21,080</u>								
	April 3 and 10 are the recognition points for these transaction	ons. April 3 is the recog	<b> -</b>								
	nition point for the purchase of supplies, because it is on Ap	oril 3 when the title to	<u> </u>								
	the supplies passes and there is an obligation to pay. April 1	0 is the recognition									
	point for the cleaning work because this is when the cleaning	g is done and there is									
	an obligation to pay for it.										
	Both transactions are recorded at cost, the amount that the	company is obligated									
	to pay.										
	The supplies purchased on April 3 are classified as an asset	, Supplies, because the	9								
	supplies are not used immediately but will be used up in the	future. The purchase									
	of cleaning work is classified as owner's equity, Maintenanc	<u> </u>									
	is necessary now in the current period for the company to c										
	the purchase of supplies is classified as Accounts Payable,										
		ment to a maintenance	)								

# P5. Transaction Analysis, General Journal, Ledger Accounts, and Trial Balance

# 3. (Requirements 1, 2, 4, and 5 follow)

		General Journal			Page 22
			Post.		
Dat	te	Description	Ref.	Debit	Credit
2014					
Sept.	2	Rent Expense	514	650	
		Cash	111		650
		To pay September rent			
	3	Cash	111	2,300	
		Accounts Receivable	113		2,300
		To record receipt of cash on account			
	7	No entry			
	10	Accounts Receivable	113	2,800	
		Marketing Fees	411		2,800
		To bill customers for services			
	12	Accounts Payable	212	1,300	
		Cash	111		1,300
		To pay on account			
	14	Office Supplies	116	380	
		Accounts Payable	212		380
		To purchase supplies on credit			
	17	Accounts Payable	212	80	
		Office Supplies	116		80
		To return supplies for credit			
	19	Cash	111	4,800	
		Marketing Fees	411		4,800
		To record receipt of payment for			
		services			
	24	Utilities Expense	512	250	
		Cash	111		250
		To pay September utility bill			
	26	Advertising Expense	516	700	
		Accounts Payable	212		700
		To record receipt of September			
		advertising bill			
	29	Accounts Receivable	113	2,700	
		Marketing Fees	411		2,700
		To bill customer for services			
	30	Salaries Expense	511	3,800	
		Cash	111		3,800
		To pay salaries for September			
	30	D. Guetta, Withdrawals	313	1,200	
		Cash	111		1,200
		To record a withdrawal			

1, 2, and	l 4.							
						A = = = 4 P	No. 444	
Cash						Account No. 111		
			Post.			Balar		
Dat	е	ltem	Ref.	Debit	Credit	Debit	Credit	
2014								
Aug.	31	Balance				10,590		
Sept.	2		J22		650	9,940		
	3		J22	2,300		12,240		
	12		J22		1,300	10,940		
	19		J22	4,800		15,740		
	24		J22		250	15,490		
	30		J22		3,800	11,690		
	30		J22		1,200	10,490		
Accoun	ts Rec	eivable				Account I	No. 113	
			Post.			Balar	ice	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Aug.	31	Balance				5,500		
Sept.	3		J22		2,300	3,200		
	10		J22	2,800		6,000		
	29		J22	2,700		8,700		
Office S	Supplie	es				Account I	No. 116	
			Post.			Balar	ice	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Aug.	31	Balance				610		
Sept.	14		J22	380		990		
	17		J22		80	910		
Office E	auinm					Account I	No. 146	
Office E	.quipm	Elit						
Date		Item	Post.	Dobit	Crod:4	Balar Debit	ce Credit	
	<del>-</del>	iteiii	Ref.	Debit	Credit	Denit	Credit	
2014 Aug.	31	Balance				4,200		
Aug.	31	Balarice				7,200		

Accoun	ts Pay	able				Account	No. 212
			Post.			Bala	nce
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Aug.	31	Balance					2,600
Sept.	12		J22	1,300			1,300
	14		J22		380		1,680
	17		J22	80			1,600
	26		J22		700		2,300
D. Guet	ta, Ca <sub>l</sub>	oital				Account	No. 311
			Post.			Bala	nce
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Aug.	31	Balance					18,300
D. Guet	ta. Wit	hdrawals				Account	No. 313
	,		Post.			Bala	
Dat	0	Item	Ref.	Debit	Credit	Debit	Credit
2014		item	Nei.	Debit	Credit	Depit	Credit
Sept.	30		J22	1,200		1,200	
Marketi	ng Fee	9S				Account	No. 411
	_		Post.			Bala	nce
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Sept.	10		J22		2,800		2,800
	19		J22		4,800		7,600
	29		J22		2,700		10,300
Salaries	s Expe	nse				Account	No. 511
			Post.			Bala	nce
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Sept.	30		J22	3,800		3,800	
Utilities	Expe	nse				Account	No. 512
	-		Post.			Bala	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Sept.	24		J22	250		250	

Rent	Exper	nse					Account l	No. 514				
				Post.			Balar	псе				
D	ate		Item	Ref.	Debit	Credit	Debit	Credit				
2014												
Sept.		2		J22	650		650					
Adve	rtısıng	Expens	se				Account l					
				Post.			Balar	nce				
	ate		Item	Ref.	Debit	Credit	Debit	Credit				
2014												
Sept.		26		J22	700		700					
				N	-14							
5.	Nordtown Company Trial Balance											
					tember 30, 20	14						
	Cash		10,490									
	Accou	ınts Rec	8,700									
	Office	Supplie	es				910					
	Office	Equipn	nent				4,200					
	Αςςοι	ınts Pay	able					2,300				
_		etta, Ca <sub>l</sub>						18,300				
_			hdrawals				1,200					
_		eting Fee						10,300				
_		es Expe					3,800					
_		Expense					650					
		es Exper					250 					
	Auvei	tising E	xperise					20.000				
							<u>30,900</u>	30,900				
j_	The re	evenues	were \$10,300	and only \$4.8	300 of cash w	as received fr	om those reve	nues.				
							previous mont					
				•		•	n. Also, \$5,500					

Alternate	Problems													
P6. T Acco	ounts, Norma	Ва	lance, and	the Accou	nting	Equation	on							
				••••		Owner's Equity								
A	ssets	=	Liabi	lities	+	B. Ca Cap	,		arlson, rawals	+	Reve	nues -	Expe	enses
Cash			Accounts Payable			B. Carlson, Capital			B. Carlson, Withdrawals		Revenue Earned		Supplies Expense	
13,76	60			3,900			40,000	7,000				17,400	7,200	
	counts eivable		No Paya	tes able									Utili Expe	
10,12	20			20,000									420	
Su	pplies												Wa <sub>e</sub> Expe	_
6,50													8,800	
Equ	ipment													
27,50	00													
Accountin	g equation w	ithc	out Cash:											
Cash	+ \$44,120	=	\$57,880											
	Cash	=	\$13,760											
Accountin	g equation in	ı ba	lance:											
	\$57,880	=	\$23,900	+ \$33,98	0									
	\$57,880	=	\$57,880											

P7. T	ransaction Analysis		
		Debit	Credit
a.	Paid for supplies purchased on credit last month.	7	1
b.	Billed customers for services performed.	2	10
C.	Paid the current month's rent.	11	1
d.	Purchased supplies on credit.	3	7
е.	Received cash from customers for services per-	1	10
	formed but not yet billed.		
f	Purchased equipment on account.	5	7
g.	Received a bill for repairs.	12	7
h.	Returned part of the equipment purchased in f for a credit.	7	5
i.	Received payments from customers previously billed.	1	2
j.	Paid the bill received in g.	7	1
Κ.	Received an order for services to be performed.	No e	entry
	Paid for repairs with cash.	12	1
n.	Made a payment to reduce the principal of the note payable.	6	1
n.	Made a cash withdrawal.	9	1

1 and	2.										
					\				0	!:	
	Cas	sn			Accounts F					plies	
a.	11,400	b.	520	f.	3,480	j.	2,160	e.	660		
j.	2,160	C.	380	Bal.	1,320						
		h.	660								
		i.	80								
		k.	180								
		I.	880								
		m.	600								
	13,560		3,300								
Bal.	10,260										
Computers					Office Eq	uipm	ent		Account	s Payak	ole
a.	8,600			a.	7,200			h.	660	e.	660
g.	960			g.	760					g.	1,720
Bal.	9,560			Bal.	7,960				660		2,380
	•				· · ·	l				Bal.	1,720
	B. Turner	. Capit	al	В.	Turner, W	/ithdr	awals	Tuition Revenue			
		a.	27,200	m.	600					f.	3,480
	Salaries I	Expens	se		Utilities I	Exper	ise	Rent Expense			
I.	880	-xpoin		k.	180			b.	520		
	Repair E	vnene	•	Advertising Expense					L		
. 1		vheiig	<del>-</del>			y Exp	CIISC				
i.	80			C.	380						
d.	No entry										

3.	Blitz Secretarial Training		
	Trial Balance		
	(Current Date)		
	Cash	10,260	
	Accounts Receivable	1,320	
	Supplies	660	
	Computers	9,560	
	Office Equipment	7,960	
	Accounts Payable		1,720
	B. Turner, Capital		27,200
	B. Turner, Withdrawals	600	
	Tuition Revenue		3,480
	Salaries Expense	880	
	Utilities Expense	180	
	Rent Expense	520	
	Repair Expense	80	
	Advertising Expense	380	
		<u>32,400</u>	<u>32,400</u>
4.	The revenues were \$3,480, and only \$2,160 of cash was received from	om those revenu	es.
	The company accepts credit sales to accommodate its students an	d encourage the	m
	to enroll. The company must consider the possibility that it will not	receive the cash	1

Aug.	3 4 9 17 24	5,600 2,400 2,160	Aug.	21	Accounts 2,680		ble						
	4 9 17	2,400 2,160		21	2 680		Accounts Receivable						
	9 17	2,160	Bal.		2,000	Aug.	27	1,200					
	17				1,480								
				•		<u> </u>							
	24	3,000											
		160											
	31	1,400											
		14,720											
g Suppli	es				Prepai	d Lease							
			Aug.	4	2,400								
g Equipm	ent		Accounts Payable										
1			Aug.	17	3,000	Aug.	7	6,000					
						Bal.		3,000					
erts, Capi	tal			D	Roberts,	Withdra	wals						
Aug.	1	30,000	Aug.	31	1,400								
g Reven	ue				Repair l	Expense	<b>)</b>						
Aug.	12	1,920	Aug.	9	2,160								
1	21	2,680		24	160								
Bal.		4,600	Bal.		2,320								
	Aug.	Aug. 12 21 Bal.	Aug. 12 1,920 21 2,680 Bal. 4,600	Aug. 12 1,920 Aug. 21 2,680 Bal. 4,600 Bal.	Aug.       12       1,920       Aug.       9         21       2,680       24         Bal.       4,600       Bal.	Aug.     12     1,920       21     2,680       Bal.     4,600         Bal.     2,320         Aug.     9     2,160       24     160       Bal.     2,320	Aug.     12     1,920       21     2,680       Bal.     4,600         Bal.     2,320         Aug.     9       24     160       Bal.     2,320	Aug.     12     1,920       21     2,680       Bal.     4,600       Bal.     2,320   Aug. 9 2,160 24 160 2320					

3.	Roberts Upholstery Cleaning							
	Trial Balance							
	August 31, 2014							
	Cash	18,400						
	Accounts Receivable	1,480						
	Cleaning Supplies	6,000						
	Prepaid Lease	2,400						
	Cleaning Equipment	5,600						
	Accounts Payable		3,000					
	D. Roberts, Capital		30,000					
	D. Roberts, Withdrawals	1,400						
	Cleaning Revenue		4,600					
	Repair Expense	2.320						
		<u>37,600</u>	<u>37,600</u>					
	August 7 and 9 are the recognition points for these transactions. August 7 is the recog-							
	August 7 and 9 are the recognition points for these transactions. A	ugust 7 is the re	cog-					
•	nition point for the purchase of supplies rather than August 2 when	n the supplies we	ere					
•	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passes	n the supplies we s and there is an	ere					
•	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passe obligation to pay. August 9 is the recognition point for the repairs	n the supplies we s and there is an pecause this is	ere					
•	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passes	n the supplies we s and there is an pecause this is	ere					
•	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passe obligation to pay. August 9 is the recognition point for the repairs	n the supplies we is and there is an because this is m.	ere					
-	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passe obligation to pay. August 9 is the recognition point for the repairs I when the repairs are done and there is an obligation to pay for the	n the supplies we is and there is an because this is m.	ere					
-	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passe obligation to pay. August 9 is the recognition point for the repairs when the repairs are done and there is an obligation to pay for the Both transactions are recorded at cost, the amount that the compapay.  The supplies purchased on August 7 are classified as an asset, Su	n the supplies we s and there is an pecause this is m. ny is obligated to pplies, because	ere					
-	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passe obligation to pay. August 9 is the recognition point for the repairs I when the repairs are done and there is an obligation to pay for the Both transactions are recorded at cost, the amount that the compapay.  The supplies purchased on August 7 are classified as an asset, Su supplies are not used immediately but will be used up in the future	n the supplies we s and there is an occause this is m.  ny is obligated to pplies, because the other	o					
•	nition point for the purchase of supplies rather than August 2 when ordered, because it is on August 7 when title to the supplies passe obligation to pay. August 9 is the recognition point for the repairs when the repairs are done and there is an obligation to pay for the Both transactions are recorded at cost, the amount that the compapay.  The supplies purchased on August 7 are classified as an asset, Su	n the supplies we s and there is an occause this is m.  ny is obligated to pplies, because the other owner's equity a	o the					

repairs is classified as Cash, an asset, because the repairs are paid for on the day

of purchase.

# P10. Transaction Analysis, General Journal, Ledger Accounts, and Trial Balance

# **3.** (Requirements 1, 2, 4, 5, and 6 follow)

		General Journal			Page 17
			Post.		
Dat	te	Description	Ref.	Debit	Credit
2014					
Feb.	2	Rent Expense	511	270	
		Cash	111		270
		To pay February rent			
	3	Cash	111	650	
		Service Revenue	411		650
		To record receipt of fees for this			
		month's services			
	4	Supplies	115	85	
		Accounts Payable	212		85
		To purchase supplies on account			
	5	Gas and Oil Expense	512	40	
		Cash	111		40
		To reimburse bus driver for gas			
	6	No entry			
	8	Accounts Payable	212	170	
		Cash	111		170
		To make payment to creditors			
	9	Cash	111	1,200	
		Accounts Receivable	113	·	1,200
		To record receipt of cash on			
		account			
	10	Accounts Receivable	113	700	
		Service Revenue	411		700
		To bill customers for services			
	11	Accounts Payable	212	85	
		Cash	111		85
		To make payment to creditors			
	13	Equipment	141	1,000	
		Cash	111		1,000
		To purchase equipment			<u> </u>
	17	Equipment	141	290	
		Accounts Payable	212		290
		To purchase equipment on			
		account			
	19	Utilities Expense	514	145	
		Cash	111		145
		To pay February utility bill			

			General Journal			Page 18
				Post.		
Dat	e		Description	Ref.	Debit	Credit
2014						
Feb.	22	Cash	1	111 50	500	
		A	Accounts Receivable	113		500
			To record receipt of cash on			
			account from customers			
	26	26 Wages Expense	513	460		
	Cash	Cash	111		460	
			To pay part-time assistants			
	27	Gas	and Oil Expense	512	325	
		Į.	Accounts Payable	212		325
			To purchase gas and oil for bus			
			on account			
	28	J. Zio	den, Withdrawals	313	110	
		(	Cash	111		110
			To make a cash withdrawal			

1, 2, and	<b>1</b> 4.						
Cash						Account	No. 111
			Post.			Balance	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Jan.	31	Balance				1,870	
Feb.	2		J17		270	1,600	
	3		J17	650		2,250	
	5		J17		40	2,210	
	8		J17		170	2,040	
	9		J17	1,200		3,240	
	11		J17		85	3,155	
	13		J17		1,000	2,155	
	19		J17		145	2,010	
	22		J18	500		2,510	
	26		J18		460	2,050	
	28		J18		110	1,940	
			Post.			Balar	псе
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014 Jan.	31	Balance				1,700	
Feb.	9		J17		1,200	500	
	10		J17	700	·	1,200	
	22		J18		500	700	
Supplie	s					Account No. 115	
			Post.			Balance	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Feb.	4		J17	85		85	
Equipm	ent			ı		Account	
			Post.			Balar	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit
2014							
Jan.	31	Balance				1,040	
Feb.	13		J17	1,000		2,040	
	17		J17	290		2,330	

Buses						Account	No. 143	
			Post.			Balance		
Date	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014			1.0.1	200.1	0.00	200.0	0.00	
Jan.	31	Balance				17,400		
	0.					,		
Notes P	ayable	9				Account	No. 211	
			Post.			Balance		
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Jan.	31	Balance					15,000	
					l	I		
Accoun	ts Pay	able				Account	No. 212	
			Post.			Balar	псе	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Jan.	31	Balance					1,640	
Feb.	4		J17		85		1,725	
	8		J17	170			1,555	
	11		J17	85			1,470	
	17		J17		290		1,760	
	27		J18		325		2,085	
J. Ziden	, Capi	tal				Account		
			Post.			Balance		
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Jan.	31	Balance					5,370	
J. Ziden	, With	drawals				Account	No. 313	
			Post.			Balaı	nce	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Feb.	28		J18	110		110		
Service	Reve	nue				Account	No. 411	
			Post.			Balance		
Date		Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Feb.	3		J17		650		650	
	10		J17		700		1,350	

Rent Expense						Account No. 511		
			Post.			Balar	псе	
Date		Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Feb.	2		J17	270		270		
Gas and	d Oil Exper	ıse				Account l	No. 512	
			Post.			Balar	псе	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Feb.	5		J17	40		40		
	27		J18	325		365		
Wages	Expense					Account I	No. 513	
			Post.			Balar	nce	
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Feb.	26		J18	460		460		
Utilities	Expense					Account I	No. 514	
			Post.			Balance		
Dat	е	Item	Ref.	Debit	Credit	Debit	Credit	
2014								
Feb.	19		J17	145		145		

5.	Mount Prospect Nursery School Company							
	Trial Balance							
	February 28, 2014							
	Cash	1,940						
	Accounts Receivable	700						
	Supplies	85 2,330						
	Equipment							
	Buses	17,400						
	Notes Payable		15,000					
	Accounts Payable		2,085					
	J. Ziden, Capital	110	5,370					
	J. Ziden, Withdrawals							
	Service Revenue		1,350					
	Rent Expense	270						
	Gas and Oil Expense	365						
	Wages Expense	460						
	Utilities Expense	<u> 145</u>						
		<u>23,805</u>	23,805					
).	Revenues were earned on February 3 (\$650) and February 10 (\$70	0) for a total of						
	\$1,350. Cash was received on account on February 9 from last month (\$1,200) and							
	February 22 (\$500) for a total of \$1,700. Revenues and cash received do not corre-							
	spond when a company sells on credit.							
	The main business issue that arises from this situation is that the company may							
	need to arrange for a loan or other financing to pay expenses until the accounts receivable are collected.							

#### Cases

#### C1. Conceptual Understanding: Valuation and Classification of Business Transactions

#### Memorandum

Date: Today's date

To: Owners

From: Student's name

Re: Accounting Policy for Delivery Trucks

You have asked me to record our newly purchased delivery trucks at current market value. However, to do this will not be in accord with the cost principle. This principle holds that assets should be recorded initially at cost because it is a verifiable amount. Market values are more subjective and thus are not as reliable and do not represent the actual cost that we have incurred.

The entry to record the purchase should be made as follows:

Delivery Trucks		xxx	
Cash	1		XXX

Note that the delivery trucks are an asset on our balance sheet because they will benefit future periods. The fact that we made a bargain purchase will be reflected in increased profits as we allocate a lower expense over the life of the asset.

### C2. Conceptual Understanding: Recording of Rebates

This case raises classification issues. Rebates, as the SEC says, should not be classified as revenues. They should be classified as a reduction of costs and expenses. Think of it this way: If you buy a product for \$100 with a mail-in rebate of \$30, you would consider its cost to be \$70, not a cost of \$100 and revenue of \$30. The latter would not affect your income, but you would be overstating costs and revenues by the same amount. The same situation applies to the companies. The SEC does not want them to overstate revenues through incorrect classification.

00				Davi	de Financial Otatamanta			
C3.	interpreting Fi	nanciai Stat	tements: interpretin	ig a Bank	d's Financial Statements			
1.	Cash and Due from Banks			Asset				
	Loans to Customers							
	Securities Available for Sale							
	Deposits by Customers				Liability			
2.			Cash and Du	e from B	anks			
	(b)			(a) 2,000				
				(c)	5,000			
			Securities Av	ailable for Sale				
	(a)		2,000					
			Loans to	Custome	rs			
	(c)		5,000					
			Deposits by	y Customers				
	2,000							
		'						
C4.	Interpreting Fi	nancial Stat	tements: Cash Flow	/S				
Fina	ancial stateme	nts are prer	pared on the accrua	ıl basis, v	which will differ from cash fl	OWS.		
					on credit, which increases			
cou	nts receivable	and delays	the receipt of cash	. It is als	o paying off accounts payal	ole,		
whi	ch uses cash.	The compa	ny could make mor	e of an e	ffort to collect its accounts	re-		
	<u> </u>		· · · · · · · · · · · · · · · · · · ·		rage more cash sales and fa			
					y could work with its suppli			
•					the facts, the company may	be		
incr	easing invent	ory or inves	sting in long-term as	ssets, bo	th of which use cash.			
C5.	Annual Repor	t Case: Rec	ognition, Valuation,	and Cla	ssification			
1.	CVS's notes	to the finan	cial statements stat	e that "A	dvertising costs are			
	expensed wh	en the relat	ed advertising take	s place."				
2.	CVS's notes	to the finan	cial statements stat	e that "Ir	nventory is stated at			
	the lower of	cost or mark	ket."					
3.	CVS's notes	to the finan	cial statements stat	e that "C	ash and cash equiva-			
		lents consist of cash and temporary investments with maturities of three						
	months or less when purchased."							

#### C6. Comparison Analysis: Revenue Recognition

CVS's revenues are \$107,100 million. Southwest's revenues are \$15,658 million.

The way in which these companies earn revenue is quite different. CVS sells mainly to retail customers who pay directly for prescriptions or CVS bills the insurance company and receives payment later after the revenue is recognized when the prescription is filled. Southwest, on the other hand, receives payment from most of its customers in advance as unearned income. These payments do not become revenue until the customer takes the flight.

## C7. Ethical Dilemma: Recognition Point and Ethical Considerations

In a normal sale, which this appears to be, title passes when the sale is made. So the transaction was recorded properly as a sale when shipment was made on December 31. But Shah undoubtedly was taking advantage of the company's accounting policy. In some companies, a very liberal return policy is offered to encourage customers to buy. Other companies limit returns, especially of commodities like copier paper, to a small percentage of a sale. We do not know the company's policy in this case, but it is unlikely that an office supply firm would routinely accept such a large return. If a company is in a business in which substantial returns are usual—publishing, for example—it is appropriate to estimate returns in the financial statements.

Opinions will vary about the ethics of Shah's action. Most students will argue that his behavior was not ethical. Others may insist that the action fell within the company's rules and that the conversation with the buyer was simply an aggressive sales tactic. They may claim that the purchaser might very well have kept the large order. However, if both transactions stand, Quality Office Supplies Corporation loses in two ways: First, it must pay Shah a bonus that he did not earn; second, it incurs the costs associated with the return (possibly shipping, insurance, handling, or even damage).

C8: Continuing Case: Annual Report Project

Note to Instructor: Answers will vary depending on the company selected by the students.