# Test Bank for Organizational Behavior Managing People and Organizations 11th Edition Griffin Moorhead 1133626696 9781133626695

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## **Chapter 2--The Changing Environment of Organizations**

Student:			

- 1. Which of the following best describes the rate of change of the environment of all organizations? A. Unprecedented
- B. Slowing
- C. Decreased
- D. Moderate
- E. Inelastic
- 2. Understanding and addressing the environment of a business has traditionally been the purview of
- A. supervisors.
- B. stockholders.
- C. workers and line managers.
- D. stakeholders.
- E. top managers.
- 3. Which of the following represent the most significant source of change impacting many organizations today?
- A. Increasing cultural change
- B. Declining corporate governance
- C. Increasing globalization

- D. Stronger drive for a consistent business ethics across organizations E. Declining legislative power
- 4. All of these statements regarding cross-cultural differences and similarities are true EXCEPT:
- A. there are profound cultural differences between Southern California and Texas.
- B. culture is a set of values that is often taken for granted.
- C. a manager behaves differently in different cultural settings.
- D. cultures and national boundaries always coincide.
- E. Japanese and U.S. workers are likely to have different attitudes toward work.

<ul> <li>5. ABC International has eight locations across the world. Which of the following is true about employees working at ABC but in different locations?</li> <li>A. Their behavior may differ within and across countries.</li> <li>B. Their behavior will be the same regardless of their location. C. Their behavior at work is not important.</li> <li>D. Their behavior will have nothing to do with their location.</li> <li>E. Their behavior will be the same within single countries, but may differ from one country to the next.</li> </ul>
<ul> <li>6. All of the following are considered cultural values EXCEPT</li> <li>A. individualism/collectivism.</li> <li>B. uncertainty avoidance.</li> <li>C. power distance.</li> <li>D. masculinity.</li> <li>E. open-mindedness.</li> </ul>
<ul> <li>7. Sweden can be classified as a highly individualistic society. Which of the following statements would NOT be true about individualistic culture in Sweden?</li> <li>A. It is important to stand out in the crowd.</li> <li>B. It is important to fit in with the group.</li> <li>C. Tasks are more important than relationships.</li> <li>D. Promotion is based on skills and rules.</li> <li>E. People are more concerned with themselves than their work groups.</li> </ul>
8. Another term for power distance is A. deontology B. teleology C. individualism D. orientation to authority E. collectivism
<ul> <li>9. Geert Hofstede's dimension of uncertainty avoidance is the extent to which</li> <li>A. workers prefer unambiguous situations.</li> <li>B. workers focus on the future.</li> <li>C. acquisition of money and things is emphasized.</li> <li>D. women are allowed to work in society.</li> <li>E. men maintain a glass ceiling.</li> </ul>

- 10. Which of these best describes Hofstede's masculinity dimension?
- A. It gives employees a sense of autonomy.
- B. It is the extent to which workers focus on the future.
- C. It enhances organizational effectiveness.
- D. It emphasizes assertiveness.
- E. It is the extent to which workers prefer clear situations.
- 11. The cultural dimensions identified by Hofstede include all of these EXCEPT:
- A. individualism.
- B. uncertainty avoidance.
- C. power distance.
- D. locus of control.
- E. masculinity.
- 12. All of the following are true about stereotypes EXCEPT
- A. they lead to an appreciation of individual differences.
- B. they are based on certain characteristics or traits.
- C. they ignore the specific person.
- D. they are generalizations
- E. they ignore the current situation.
- 13. Which of these best defines stereotypes?
- A. Favoring people similar to you
- B. Focusing on differences among people C.

Grouping people into different categories

- D. Judgments about others that reinforce beliefs about superiority and inferiority
- E. Making generalizations about groups of people
- 14. Which of the following is *not* an example of a primary dimension of diversity? A. Age
- B. Aender
- C. Sexual orientation
- D. Mental abilities
- E. Religious beliefs

<ul> <li>15. Which of the following is an example of a primary dimension of diversity?</li> <li>A. Ethnicity</li> <li>B. Work experience</li> <li>C. Parental status</li> <li>D. Educational background</li> <li>E. Religious beliefs</li> </ul>
16. Maria's can be described as the secondary dimension of diversity.  A. education  B. mental abilities  C. ethnicity  D. age  E. sexual orientation
17. As a percentage of the total workforce in the United States, which of the following groups of people is <i>not</i> increasing?  A. Hispanics B. Blacks C. Women D. White males E. Asians
18. Which of the following workforce groups has increased the <i>least</i> in size between 2000 and 2010?  A. 12 to 16 year olds  B. 16 to 24 year olds  C. 25 to 54 year olds  D. 50 to 54 year olds  E. 55 and older
<ul> <li>19. When the European Union opened borders in 1992, goods and services moved freely among the member countries. What other change resulted from opening the borders?</li> <li>A. Managers practiced a more open leadership style.</li> <li>B. Non-European Union members shut their borders.</li> <li>C. Workers demanded higher wages.</li> <li>D. Workers moved across national borders.</li> </ul>

E. Stricter trade restrictions were imposed.

- 20. Assimilation occurs when
- A. stereotypes are exposed.
- B. a minority group is forced to learn the ways of the majority group. C. differences among cultural groups are celebrated.
- D. diversity is truly valued.
- E. prejudice is eradicated.
- 21. Which of the following is *not* true about dominant groups?
- B. They tend to be self-perpetuating.
- C. They are keenly aware of opinions from the "outside."
- D. Informal discussions tend to exclude minority group members.
- E. They tend to avoid people who are different.
- 22. Not paying attention to diversity can be costly to organizations in all of the following ways EXCEPT:
- A. it can decrease turnover.
- B. it can lower productivity.
- C. it can block minority involvement in decision
- making. D. it can increase tensions among workers.
- E. it can increase lawsuits.
- 23. Roger is interested in learning more about valuing diversity in his company, Toddler Toys, Inc. (TTI). Which of these would NOT be a benefit of valuing diversity at TTI?

A. Access to more perspectives on a

problem B. Fresh perspectives C. Less interpersonal conflict

- D. Greater homogeneity
- E. Richer ideas
- 24. ABC can be described as a form of business that combines and transforms resources into tangible outcomes that are then sold to others. ABC is called a(n)
- A. manufacturing organization.
- B. biotechnology firm.
- C. information technology

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- 27. Which of the following statements about technology is NOT

true? A. Technology is a major driver for organizational change.

- B. It has widespread effects on the behavior of people in the organization.
- C. Technology provides a competitive advantage
- D. It combines and transforms resources into outcomes.
- E. It is causing shift toward a service-based economy.
- 28. Car makers design and produce new model cars much more quickly now than they did in the past. This is an example of
- A. effective leadership.
- B. decreased cycle time.
- C. increased employee

morale. D. valued diversity.

- E. low-cost production.
- 29. An ice cream maker requires approximately two months from the time a new flavor is decided on in the corporate board room to the time it is produced and available to consumers in stores. This time is called A. competitive advantage time.
- B. information technology

time. C. cycle time.

- D. production time.
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- 30. Which of the following statements about information technology is NOT true? A. It has resulted in leaner organizations.
- B. Provides more flexible operations.
- C. Technology increases the financial position of a company.
- D. Technology has increased collaboration among employees.
- E. Technology has improved management processes.
- 31. The downside of information technology includes all of the following EXCEPT:
- A. It has resulted in less personal communication.
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- C. It has resulted in more time spent on ethical decision-making for managers.
- D. It has resulted in less down time for managers.
- E. It has resulted in less down time for employees.
- 32. In framing ethical issues, all of these are areas of concern in how an organization treats its employees EXCEPT:
- A. hiring
- B. firing
- C. privacy
- D. honesty
- E. working condition
- 33. In framing ethical issues, all of these are areas of concern in how employees treats the organization EXCEPT:
- A. wages
- B. conflict of interest
- C. honesty
- D. secrecy
- E. confidentiality
- 34. The duty of the board of directors of a public corporation is to
- A. audit the company's financial statements for accuracy.
- B. recommend new products and services.
- C. control the day-to-day operations of the firm.
- D. protect the company from harsh overseas competition and lower labor costs.
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- 35. Which of these defines the oversight of a public corporation by its board of directors? A. Board isolation
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- 36. One way to address privacy concerns on the Internet is to
- A. keep all information collected confidential.
- B. publicly display any information collected by the company.
- C. post a privacy policy on the company's web site.
- D. avoid collecting any private information.
- E. share collected information only with respectable firms.
- 37. Which of the following statements about knowledge workers is NOT true?
- A. Knowledge workers include computer scientists.
- B. Knowledge workers require highly specialized training.
- C. Compensation is specially tailored for the knowledge worker.
- D. Knowledge workers do not add value to the organization.
- E. Knowledge workers are video game developers.
- 38. A knowledge worker's career path may run parallel to a management career path. The benefit of this path for the worker is
- A. the chance to take on substantial management responsibilities. B. more frequent training in management tasks.
- C. less highly specialized training.
- D. compensation that is equivalent to that available to management. E. freedom from specialized technical work.
- 39. In the past, Karson Photography Studios directly hired and managed its own custodial staff. Now, Karson contracts this work to a cleaning company. This is an example of
- A. corporate governance.
- B. offshoring.
- C. outsourcing.
- D. nearshoring.
- E. insourcing.

<ul> <li>40. Examples of organizational functions to outsource include all of the following EXCEPT A. The organization's payroll function.</li> <li>B. The organization's human resource training program.</li> <li>C. The organization's corporate governance program.</li> <li>D. The organization's facility maintenance program.</li> <li>E. The organization's food service facility.</li> </ul>
<ul> <li>41. A set of shared values that help people in a group, organization, or society understand which actions are considered acceptable and which are deemed unacceptable refers to</li> <li>A. general observations.</li> <li>B. globalization.</li> <li>C. diversity.</li> <li>D. culture.</li> <li>E. ethics.</li> </ul>
42 is characterized by tight social frameworks in which people tend to base their identities on the group or organization to which they belong.  A. Collectivism B. Individualism C. Power distance D. Uncertainty avoidance E. Masculinity
<ul> <li>43. Which of these is the extent to which people accept as normal an unequal distribution of power?</li> <li>A. Collectivism</li> <li>B. Individualism</li> <li>C. Orientation to authority</li> <li>D. Uncertainty avoidance</li> <li>E. Masculinity</li> </ul>
44. In 2012, the volume of international trade in current dollars was less than 200 times greater than the amount in 1960.  True False
45. More and more firms are moving back to domestic markets to control costs, especially to reduce labor costs.  True False

46. The environment of all organizations is changing at an unprecedented rate.  True False
47. Communication and transportation advances are responsible for some of the growth of international business.  True False
48. Cultural diversity can enhance synergy in an organization.  True False
49. Culture helps a group understand which actions are acceptable and which are unacceptable.  True False
50. Jenna, an employee in a collectivistic culture, would be much more concerned about her work than about her relationships with others.  True False
51. In Mexico, people prefer to be in a situation in which authority is not emphasized and lines of authority are overlooked or deemphasized.  True False
52. Sweden has a culture that is low in masculinity. Such a culture is not aggressive and is not concerned with the acquisition of money and other possessions.  True False
53. Workforce diversity refers to the important similarities and differences among the employees of the organization.  True False
54. A generalization about a person or a group of persons based on certain characteristics or traits is called prejudice.  True False

55. Differences in age, gender, ethnicity, and physical ability are all considered to be components of diversity. True False
56. Interestingly, over the last three decades, all workforce segments have increased as a percentage of the total workforce.  True False
57. Factors that matter to us as individuals and that to some extent define us to others are called primary dimensions of diversity.  True False
58. Workforce diversity is mostly occurring in the United States, rather than in other countries around the world.  True False
59. Today, the workplace in the United States might be regarded as more of a "tossed salad" made up of a mosaic of different flavors, colors, and textures.  True False
60. Assimilating diverse workers into the culture and values of the dominant group can usually be facilitated very easily.  True False
61. Those who work in dominant groups tend to be less aware of the problems that homogeneity can cause. True False
62. Appreciating the varying ideas and perspectives that are provided by a heterogeneous workforce refers to valuing diversity.  True False
63. Four Seasons Hotels is an example of a manufacturing organization.  True False

64. The most effective service organizations produce intangible outcomes for their customers. True False
65. Businesses have found that they can be more competitive if they can greatly decrease cycle times. True False
66. Advances in information technology have resulted in communication at work that is less personal in nature. True False
67. Board independence is an issue when a board of directors includes members from related or partner firms. True False
68. Knowledge workers include scientists, engineers, product designers, and video game developers.  True False
69. Perhaps the most significant source of change for organizations today is
70. The extent to which people in a culture develop tight social frameworks is called
71. Cultural diversity can be an important source of in enhancing organizational effectiveness
72. Orientation to authority is another name for the cultural value
73. Orientation to authority is the extent to which people accept as normal an unequal distribution of

74 orientation is tied to values that are oriented toward the past and the present and include respect for traditions and social obligations.
75 is the extend to which people feel threatened by unknown situations and prefer to be in
clear and unambiguous situations.
76. Kenyatta lives in a society where the focus is on the future, and where persistence and thrift are valued. Kenyatta's culture has a(n) orientation.
77. The culture of the United States has a more orientation than does the culture of Hong Kong or China.
78. Workforce refers to the important similarities and differences among the employees of organizations.
79. Managers in Indonesia, Italy, and Japan strongly believe that the purpose of an organization's structure is to let everyone know who their boss is. This illustates that these three countries have a
80. Marcos believes men make better managers than women. Marcos's attitude is an example of
81. Management systems built on and do not meet the needs of a diverse workforce.
82. Parental status, religious beliefs, and military experience are dimensions of diversity.

83. The process through which members of a minor group is called	rity group are forced to learn the ways of the majority
84 diversity means putting an end to the dominant group must assimilate.	the assumption that everyone who is not a member of
85. Pureflow collects water at a natural spring, filte makes Pureflow an example of a(n) org	
86. Powertrain is a fitness club that offers customer work process makes Powertrain an example of a(n)	rs free personal trainers and nutrition consultants. This organization.
87. Breakthroughs in technology have a collaboration across employees, but also in less per urgency in communications.	
88 are a person's beliefs regarding wha	at is right and wrong in a given situation.
89. When it comes to ethical issues with information concerns regarding confidentiality of personal inform	
90. The oversight of a public corporation by its boa	ard of directors is called corporate
91. A(n) worker is employed in a comp	any on an impermanent or part-time basis.

92. A(n) worker is h	ired because of what they know.		
93. Rather than attempt to manage its own paid parking lot, Vestco, a financial planning serviorganization, decided to this operation to a parking lot management group.			
94. Match the following:			
1. Geert Hofstede	right and wrong behavior		
2. culture	collectivist culture		
3. knowledge worker	set of shared values		
4. dominant group	oversight of a public corporation		
5. valuing diversity	online advertising network		
6. stereotype	engineer		
7. workforce diversity	methods to create goods and services		
	respect for tradition and social		
8. prejudice	obligations		
9. outsourcing	similarities and differences		
10. assimilation	generalization		
11. Japan	judgment of superiority		
12. ethics	race		
13. corporate governance	work experience		
14. secondary dimension of			
diversity	melting pot		
15. technology	self-perpetuating		
16. service organization	financial and economic benefits		
17. manufacturing	tangible outcome		
18. DoubleClick	time or place utility		
19. primary dimension of	atudiad moderna or descens		
diversity 20. short-term orientation	studied workers and managers focus on core activity		
20. Short-term offentation	Tocus on core activity		

95. Compare, contrast, and discuss the importance of ethics and corporate governance for business.

96. Identify, discuss, and give one example for the each of the five central environmental forces for change faced by today's organizations.
97. Discuss four general observations that can be made regarding similarities and differences across national cultures.
98. Give an overview of Geert Hofstede's five dimensions of cultural values. How can understanding these values help managers?
99. Explain what workforce stereotypes and prejudices are and give an example of each. Discuss how stereotypes and prejudices affect organizations.

100. Discuss what it means to value workforce diversity. What benefits can organizations accrue by valuing diversity?
101. Discuss the reasons for the decline of the manufacturing sector and the reasons for the tremendous growth in the service sector.
102. Explain the impact advances in information technology has had on employees and managers.
103. Discuss the growing presence of knowledge workers in today's workforce. How are knowledge workers different than traditional workers? Explain the special issues managers must deal with when employing knowledge workers.

104. Discuss outsourcing by explaining its purpose, costs and benefits. Give two examples of outsourcing.

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- 38. A knowledge worker's career path may run parallel to a management career path. The benefit of this path for the worker is
- A. the chance to take on substantial management responsibilities. B. more frequent training in management tasks.
- C. less highly specialized training.
- **<u>D.</u>** compensation that is equivalent to that available to management.
- E. freedom from specialized technical work.
- 39. In the past, Karson Photography Studios directly hired and managed its own custodial staff. Now, Karson contracts this work to a cleaning company. This is an example of
- A. corporate governance.
- B. offshoring.
- **C.** outsourcing.
- D. nearshoring.
- E. insourcing.

<ul> <li>40. Examples of organizational functions to outsource include all of the following EXCEPT A. The organization's payroll function.</li> <li>B. The organization's human resource training program.</li> <li>C. The organization's corporate governance program.</li> <li>D. The organization's facility maintenance program.</li> <li>E. The organization's food service facility.</li> </ul>
<ul> <li>41. A set of shared values that help people in a group, organization, or society understand which actions are considered acceptable and which are deemed unacceptable refers to</li> <li>A. general observations.</li> <li>B. globalization.</li> <li>C. diversity.</li> <li>D. culture.</li> <li>E. ethics.</li> </ul>
42 is characterized by tight social frameworks in which people tend to base their identities on the group or organization to which they belong.  A. Collectivism B. Individualism C. Power distance D. Uncertainty avoidance E. Masculinity
<ul> <li>43. Which of these is the extent to which people accept as normal an unequal distribution of power?</li> <li>A. Collectivism</li> <li>B. Individualism</li> <li>C. Orientation to authority</li> <li>D. Uncertainty avoidance</li> <li>E. Masculinity</li> </ul>
44. In 2012, the volume of international trade in current dollars was less than 200 times greater than the amount in 1960. <b>FALSE</b>
45. More and more firms are moving back to domestic markets to control costs, especially to reduce labor costs.  FALSE

46. The environment of all organizations is changing at an unprecedented rate.  TRUE
47. Communication and transportation advances are responsible for some of the growth of international business.  TRUE
48. Cultural diversity can enhance synergy in an organization.  TRUE
49. Culture helps a group understand which actions are acceptable and which are unacceptable.  TRUE
50. Jenna, an employee in a collectivistic culture, would be much more concerned about her work than about her relationships with others.  FALSE
51. In Mexico, people prefer to be in a situation in which authority is not emphasized and lines of authority are overlooked or deemphasized.  FALSE
52. Sweden has a culture that is low in masculinity. Such a culture is not aggressive and is not concerned with the acquisition of money and other possessions.  TRUE
53. Workforce diversity refers to the important similarities and differences among the employees of the organization.  TRUE
54. A generalization about a person or a group of persons based on certain characteristics or traits is called prejudice.  FALSE

55. Differences in age, gender, ethnicity, and physical ability are all considered to be components of diversity. <b>TRUE</b>
56. Interestingly, over the last three decades, all workforce segments have increased as a percentage of the total workforce.  FALSE
57. Factors that matter to us as individuals and that to some extent define us to others are called primary dimensions of diversity.  FALSE
58. Workforce diversity is mostly occurring in the United States, rather than in other countries around the world.  FALSE
59. Today, the workplace in the United States might be regarded as more of a "tossed salad" made up of a mosaic of different flavors, colors, and textures.  TRUE
60. Assimilating diverse workers into the culture and values of the dominant group can usually be facilitated very easily.  FALSE
61. Those who work in dominant groups tend to be less aware of the problems that homogeneity can cause. <b>TRUE</b>
62. Appreciating the varying ideas and perspectives that are provided by a heterogeneous workforce refers to valuing diversity.  TRUE
63. Four Seasons Hotels is an example of a manufacturing organization.  FALSE

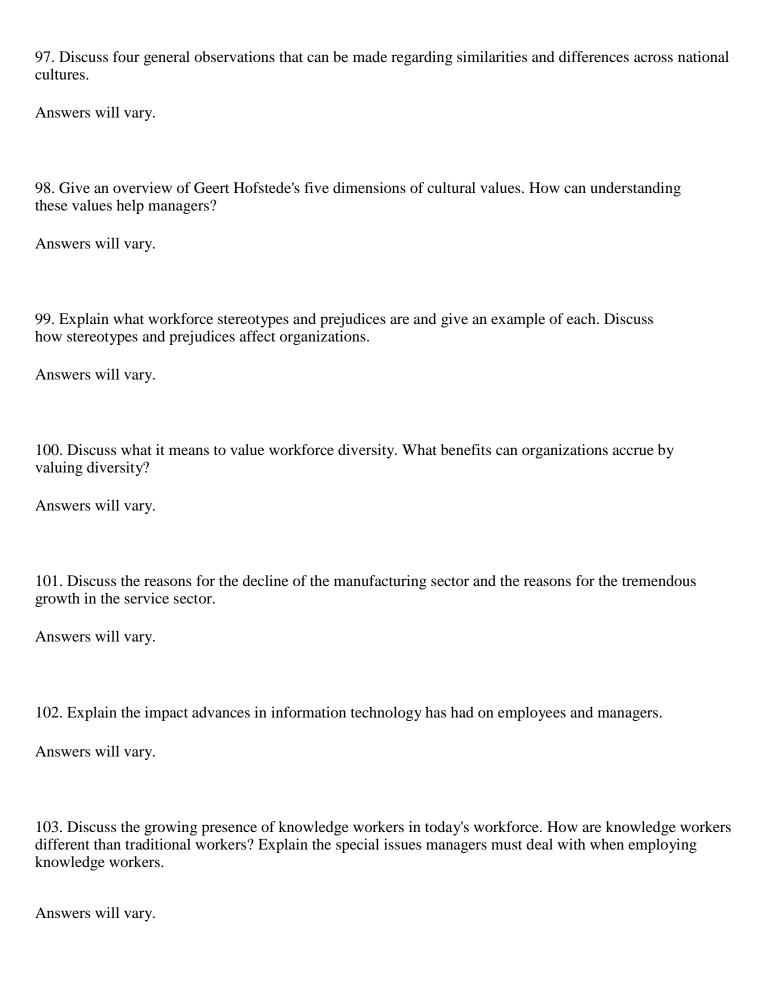
<u>TRUE</u>
65. Businesses have found that they can be more competitive if they can greatly decrease cycle times. <b>TRUE</b>
66. Advances in information technology have resulted in communication at work that is less personal in nature. <b>TRUE</b>
67. Board independence is an issue when a board of directors includes members from related or partner firms. <b>TRUE</b>
68. Knowledge workers include scientists, engineers, product designers, and video game developers. <b>TRUE</b>
69. Perhaps the most significant source of change for organizations today is <b>globalization</b>
70. The extent to which people in a culture develop tight social frameworks is called collectivism
71. Cultural diversity can be an important source of in enhancing organizational effectiveness. <a href="mailto:synergy">synergy</a>
72. Orientation to authority is another name for the cultural value
73. Orientation to authority is the extent to which people accept as normal an unequal distribution of <b>power</b>

64. The most effective service organizations produce intangible outcomes for their customers.

74 orientation is tied to values that are oriented toward the past and the present and include respect for traditions and social obligations.  Short-term
75 is the extend to which people feel threatened by unknown situations and prefer to be in clear and unambiguous situations.  Uncertainty avoidance
76. Kenyatta lives in a society where the focus is on the future, and where persistence and thrift are valued. Kenyatta's culture has a(n) orientation. long-term
77. The culture of the United States has a more orientation than does the culture of Hong Kong or China.  short-term
78. Workforce refers to the important similarities and differences among the employees of organizations.  diversity
79. Managers in Indonesia, Italy, and Japan strongly believe that the purpose of an organization's structure is to let everyone know who their boss is. This illustates that these three countries have a high power distance
80. Marcos believes men make better managers than women. Marcos's attitude is an example of prejudice
81. Management systems built on and do not meet the needs of a diverse workforce. stereotypes, prejudices or prejudices, stereotypes
82. Parental status, religious beliefs, and military experience are dimensions of diversity. secondary

83. The process through which members of a minority group are forced to learn the ways of the majority group is called  assimilation
84 diversity means putting an end to the assumption that everyone who is not a member of the dominant group must assimilate.  Valuing
85. Pureflow collects water at a natural spring, filters it, and bottles it for sale. This work process makes Pureflow an example of a(n) organization. manufacturing
86. Powertrain is a fitness club that offers customers free personal trainers and nutrition consultants. This work process makes Powertrain an example of a(n) organization. service
87. Breakthroughs in technology have resulted in leaner organizations and more
collaboration across employees, but also in less personal communication and an increased sense of urgency in communications.  information
88 are a person's beliefs regarding what is right and wrong in a given situation. <b>Ethics</b>
89. When it comes to ethical issues with information technology, one way management can can address concerns regarding confidentiality of personal information is to post a on their website. <b>privacy policy</b>
90. The oversight of a public corporation by its board of directors is called corporate
91. A(n) worker is employed in a company on an impermanent or part-time basis. <b>contingent</b>

92. A(n) worker is hired be knowledge	ecause of what they know.
93. Rather than attempt to manage its own paid parking lot, Vestco, a financial planning services organization, decided to this operation to a parking lot management group.  outsource	
94. Match the following:	
1. Geert Hofstede	right and wrong behavior 12
2. culture	collectivist culture 11
3. knowledge worker	set of shared values 2
4. dominant group	oversight of a public corporation 13
5. valuing diversity	online advertising network 18
6. stereotype	engineer 3
7. workforce diversity	methods to create goods and services 15
Ž	respect for tradition and social
8. prejudice	obligations <u><b>20</b></u>
9. outsourcing	similarities and differences $\overline{\underline{7}}$
10. assimilation	generalization <b>6</b>
11. Japan	judgment of superiority <b>8</b>
12. ethics	race <b>19</b>
13. corporate governance	work experience $\overline{14}$
14. secondary dimension of	· <del>-</del>
diversity	melting pot <u>10</u>
15. technology	self-perpetuating $\frac{1}{4}$
16. service organization	financial and economic benefits 5
17. manufacturing	tangible outcome 17
18. DoubleClick	time or place utility <u>16</u>
19. primary dimension of diversity	studied workers and managers $\underline{1}$
20. short-term orientation	focus on core activity 9
95. Compare, contrast, and discuss the	importance of ethics and corporate governance for
business. Answers will vary.	
faced by today's organizations.	mple for the each of the five central environmental forces for change
Answers will vary.	



104. Discuss outsourcing by explaining its purpose, costs and benefits. Give two examples of	
outsourcing. Answers will vary.	